



# VISHNU K R

Retail Store Manager

## Career Objective

To continue my career with an organization that will utilize my management, supervision and administrative skills to benefit mutual growth and success.

## Experience

8/2024 - 12/2024

Centre Point Mobiles and Electronics Trading LLC

### Store InCharge

- Manage store operational requirements by scheduling and assigning employees
- Ensure availability of merchandise and marketing products in store
- Maintain awareness of market trends in the retail industry, understanding forthcoming customer initiatives and monitoring what local competitors are doing

1/2023 - 04/2024

Reliance Retail

### Retail Store Manager

- Lead and motivated the store team to increase sales and ensure efficiency.
- Managed the store's stock levels – Made key decisions about stock level and stock control.
- Analyzed sales figures – Utilized IT to record sales figures for data analysis and forward forecasts. Analyzed and interpreted trends to facilitate planning.
- Forecast volume of future sales to maximize profits.

11/2021- 01/2023

Reliance Retail

### Department Manager

- Assisting the manager in organizing, planning and implementing strategy.
- Coordinating retail operations.
- Ensuring store schedules and objectives are met by employees.
- Handling the system.

2016 - 2021

PJS Supermarket

### Sales and Billing

- Ensured the preparation and billing of complex client invoices in compliance with firm policy.
- Assisted the billing coordinator with the set-up and maintenance of electronic invoicing systems

## EDUCATION

2020 - 2022

Bharathiar University

### Master of Business Administration

Human Resources

2014 - 2017

MG University

### Bachelor of Commerce

Finance and Taxation

## CERTIFICATES

- Certification in SAP
- Microsoft Office (Word, Power point, Excel)

## CONTACT

### Address

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### Phone

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Visa Status : Visit

## SKILLS

Service-Focused

Team leadership and coaching

Time Management

Store Management

Financial operations management

## LANGUAGES

English

Hindi

Malayalam

## INTERESTS

Travelling

Farming

Automobile