

# Vishnu Prakash

Mobile No.: +971-545493747

Visa Status: Residence Dubai

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Exploring career progression opportunities with full of challenges in a leading organization where I can utilize my skills and Leadership qualities to make a tangible contribution to the growth and profitability of the organization.

## Work Experience

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### Store Assistant Manager

#### Landmark Group LLC (Viva supermarket) UAE



- Dealing with customer queries and complaints.
- Recruiting, training, supervising and appraising staff.
- Maintaining statistical and financial records.
- Overseeing pricing and stock control.
- Maximising profitability and setting/meeting sales targets, including motivating staff to do so.
- Preparing promotional materials and displays.
- Responding to customer complaints and concerns in a professional manner.
- Ensuring store compliance with health and safety regulations.
- Oversee day-to-day task
- Ensure availability of merchandise and services by approving contracts; maintaining inventories
- Market merchandise by studying advertising, sales promotion and display plans; analysing operating and financial statements for profitability ratios
- Maintain inventory by implementing purchasing plans and staying in contact with vendors and shippers
- Co-ordinate with Hr, Ho and Senior level to related issues

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### Store In-charge

#### Landmark Group LLC (Viva supermarket) UAE



- Work on store displays.
- Manage retail staff, including cashiers and staff working on the floor.
- Ensure promotions are accurate and merchandised to the company's standards.
- Ensure standards for quality, customer service and health and safety are met.
- Maintain store's cleanliness and health and safety measures.

- Creating and managing team schedules
  - Handle customer questions, complaints, and issues.
  - Help to achieve sales targets.
  - Having ideas for Fast moving items and suggests or creates a promotion to avoid wasting items.
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### **Sales Specialist**

#### **Vijaya Krishna Jewellery, Kerela (2018 to 2019)**

- Maintain contact lists and follow up with customers to continue relationships
  - Scheduled visitor's appointments on phone and maintained appointment logbook.
  - Meet monthly sales target.
  - Emphasize the features of products to highlight how they solve customer problems.
  - Negotiate prices and terms and prepare sales agreements.
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### **Supervisor**

#### **Carrefour (2016 to 2018)**



- Assist customer with their demands, suggestions and complaints.
- Maintain and Monitor store inventory.
- Creating and managing team schedules
- Assist employee & manager to reach store target.
- Helping to resolve employee issues and disputes.
- Monitoring employee productivity and providing constructive feedback and coaching
- Pass on information from upper management to employees and vice versa

### **Educational Qualification**

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- Diploma level in Marine Mechanic from college of marine technology.
- Higher level education from ST G
- Successfully complete Supervisor Training in Carrefour Hyper Market, Dubai, UAE.
- Successfully complete Hygiene Training from Carrefour Hyper Market, Dubai, UAE.

### **Computer Skills**

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- Microsoft Office Package
- Tally ERP 9

## Personal Details

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Name : Vishnu Prakash  
Marital Status : Single  
Nationality : Indian  
Passport Details : K8313267  
Driving License : Light vehicle (with own car)  
Visa Status : Work Visa  
Language English : English(fluent), Malayalam (Fluent), Hindi (Fluent),  
Tamil (Fluent)

## Declaration

I declaration that all the information furnished by me on the above is true and correct to the best of my knowledge.