VISHNU KARICHERI



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- Al Rola Street, Bur Dubai

SKILLS

Retail Sales

Communication skill

Team work

Target Management

Customer service

Tally

Ms Excel

Ms word

PERSONAL DETAILS

Date of Birth	:	20/10/1999
Marital Status	:	Single
Nationality	:	India
Passport	:	W1262625
Gender	:	Male
Place	:	Dubai

LANGUAGES

English

Hindi

Malayalam

Tamil

OBJECTIVE

Key objective is to work in competitive environment, to be creative, innovative and competent enough to contribute positively towards the organizational development and success by undertaking professional challenges.

EXPERIENCE

Sales Executive

June 2022 - August 2023

Bluechip Corporate Investment Centre Private Limited, Kerala, India

- · Research and source potential clients and build long-term relationships with them.
- Persuade prospective clients to engage in a phone conversation and meeting to discuss insurance products.
- · Advise clients on the insurance policies that best suit their needs.
- · Deliver approved policies to new clients and explain benefits and risks of the policy.
- Fill out and submit applications, issue quotes, maintain client records and prepare reports.

Sales Coordinator

October 2020 - November 2021

Leistung Relume Private Limited, Kerala, India

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms.
- Determine clients needs and financials abilities to propose solutions that suit them.
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing.
- · Perform comparative market analysis to estimate properties value.
- Display and market real property to possible buyers.
- Prepare necessary paperwork.

2020
2017
2021