

WASEEM FARAGALLAH

Profile

I excel in communication and multitasking, with a keen eye for detail. As a proactive self-starter, I embrace challenges and drive personal and team growth. I swiftly understand systems, offering efficient support. With strong communication skills, I deliver exceptional customer service and bring leadership, coaching, and writing expertise to any role.

Contact

Tel

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Location

Sharjah, UAE

Education

Ain Shams University

Cairo, Egypt

BSc of Commerce

Major: Accounting

Minor: Business Administration

Key Skills

- Fluent in English and Arabic
- Great interpersonal skills
- Superb team leadership skills
- Problem solver
- Quick learner and self-starter

Experience

August 2022 – November 2023

The Good Shepherd Import and Export, Cairo, Egypt

Sales and Marketing Manager

- Achieved monthly sales targets and profitability, adapting to market trends.
- Explored new products for Egyptian market, adjusted pricing for competitiveness and profitability.
- Implemented commission plan to drive new business and customer retention.
- Monitored market trends and competition to continuously refine sales strategies and maintain profitability.

January 2020 – June 2022

Lady Style women's accessories, Cairo, Egypt

Owner and Manager

- Oversaw sales of women's fashion accessories, conducting extensive demographic and trend research within a 10 KM radius to inform inventory selection.
- Implemented pricing strategies to enhance competitiveness and profitability, concurrently designing systems for loss prevention and product handling.
- Conducted routine inventory audits and generated financial reports to ensure profitability, analyzing sales data to pinpoint top-performing products.

March 2016 – August 2019

Seven Eleven Corporation, Massachusetts, USA

District Manager

- Supervised multiple Seven Eleven store locations in a district.
- Ensured consistent adherence to company standards and procedures.
- Monitored and analyzed store performance metrics.
- Recruited, trained, and developed store managers and staff.
- Implemented marketing initiatives to drive sales.
- Handled customer complaints and operational issues effectively.

November 2014 – February 2016

Raceway Gas Corporation, New Jersey, USA

Station Manager 06/2015-03/2016

Cashier 11/14-06/2015

- Processed transactions accurately and efficiently.
- Handled cash, cards, provided customer service.
- Addressed inquiries, maintain clean checkout.
- Followed refund policies, provided receipts.
- Ensured store cleanliness, monitored transactions.
- Conducted daily safety checks.

June 2009 – September 2014

Dice Corporation, Cairo, Egypt

Audit Manager

- Evaluated risks and controls for operational efficiency and asset protection.
- Verified compliance through record examination and documentation review.
- Completed audit workpapers, organized audits, and provided retail control guidance to management.