



Contact



Phone

+971-505217867



Email

wasim.iqbalofficial867@gmail.com



Address

Deira Naif Al Murar Same Building
Mian Gee Restaurant Flat 501,

Education



2011

Bachelor

computer science

2010

Building Electrician Ttaining

National Rural Support Progamme,sukkur

2012

pits Insitute Rwp

Computer Hardware

Skill Set



- Sales strategy development and execution
- Customer relationship management
- Market trend analysis
- Solution selling
- Business development
- Client retention
- Excellent written and verbal communication skills in English
- Proficiency in Microsoft Office and CRM tools

MUHAMMAD WASIM IQBAL

Sales Executive

Experienced Sales Executive with 8+ years of demonstrated success in driving revenue growth through effective communication and client relationship management. Highly skilled in developing and executing sales strategies to exceed targets, with a proven track record of expanding business opportunities and closing deals. Adept at analyzing market trends and customer needs to create customized solutions that meet business goals. Strong written and verbal communication skills in English, with proficiency in Microsoft Office and CRM tools.

Experience

2022 - Present

Seven Waves it Solution-Dubai



Sales Executive

Develop and implement sales strategies to achieve revenue growth targets, resulting in a 25% increase in sales revenue in the first year.

Cultivate and maintain strong client relationships through effective communication and regular check-ins, resulting in a 90% client retention rate.

Analyze market trends and customer needs to create customized solutions that meet business goals, resulting in a 30% increase in business opportunities.

Collaborate with cross-functional teams to ensure smooth delivery of projects, resulting in a 95% customer satisfaction rating.

Utilize Microsoft Office and CRM tools to manage customer data and sales activities, resulting in increased efficiency and productivity

2018 - 2021

Ajwa Supermarket-PAK



Sales Executive

Conducted market research and identified potential clients for the company's products and services

Built and maintained relationships with clients, negotiating contracts and closing deals to achieve sales targets

Collaborated with cross-functional teams to ensure effective communication and alignment of business goals

Utilized CRM software to manage client data and track sales performance

Participated in trade shows and events to promote the company's products and services

Provided training and coaching to junior sales professionals to improve performance

Analyzed market trends and customer feedback to improve sales strategies and customer service

Language



- English
- Urdu
- Punjabi

Projects



- Meerab Properties-Dubai
- Skyway Tourism & Travel-Dubai
- AYLА INTERNATIONAL TRADING LLC- SHJ BR
- INJAZ INTERNATION OIL LLC-SHJ

Personal Information

Name	--	Muhammad Wasim Iqbal
Nationality:	--	Pakistani
Passport	--	RQ1330922
Gender	--	Male
Marital Status	--	Married
Religion	--	Muslim
Date of Birth	--	01-04-1988
Language	--	English, Urdu, Punjabi,
Email ID	--	wasim.qbalofficial867@gmail.com
visa status	--	visit visa

Hobbies



Reading



Investment



Traveling



Knowledge

Declaration

I hereby declare that all the information mentioned above is true to the best of my knowledge.

Reference

References will be furnished on demand.

Muhammad Wasim Iqbal

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Dear Hiring Manager,

I was excited to come across your job posting for the Sales Executive role at your esteemed organization. As a seasoned sales professional with a track record of exceeding targets and building long-lasting relationships with clients, I am confident that I would make a valuable addition to your team.

My extensive experience in sales has allowed me to hone my skills in lead generation, pipeline management, and negotiations. I am a natural communicator who can connect with people from all walks of life and industries. This has allowed me to build a diverse network of contacts that I leverage to achieve my sales goals. Furthermore, I have a proven ability to collaborate with cross-functional teams to create effective sales strategies that deliver results.

In my current role as a Sales Executive at XYZ Inc., I have consistently exceeded my targets by an average of 30% every quarter. I achieved this by identifying new opportunities and establishing relationships with key decision-makers. I also worked closely with the product and marketing teams to create targeted campaigns that resonated with our target audience. My efforts have resulted in a significant increase in revenue for the company, and I am confident that I can bring the same level of success to your organization.

Your job description mentions the importance of having strong interpersonal skills, which is something that I excel at. I believe that building strong relationships with clients is the key to long-term success in sales, and I am committed to doing just that. I am also a self-starter who is comfortable working in a fast-paced environment. I am confident that my ability to think on my feet and adapt to changing situations would make me an asset to your team.

I am excited about the opportunity to bring my skills and experience to your organization and contribute to your continued success. Thank you for considering my application. I look forward to the opportunity to speak with you further about my qualifications.

Sincerely,

WASIM IQBAL