



# WESSAM ALI MAHMOUD ELSAYED

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## Objective

A manager who is focused on the goal and works on devising different strategies to increase the skills, competence and qualifications of the work force, increase the percentage of sales, increase the number of clients, reduce inventory rates, and work on obtaining good training for all employees in addition to part of human development, which helps to train and qualify them to reach the highest levels of success Strong organizational capabilities and time management increase efficiency.

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## Personal Information

**Date of Birth** :13/4/1988

**Marital Status** :Married

**Country of Residence** : Egypt

**Driving license** : Valid

**Religion** :Muslim

**Military service:** Exempted

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## PROFESSIONAL EXPERIENCE

- **DIRECTOR OF THE DELTA REGION, BIM STORES**  
(Feb 2015 - May 2023 )
- **A2Z HYPER PURCHASING MANAGER**  
(Jan 2011 - Dec 2014 )
- **MARKETING MANAGER AT PARADISE HONEY COMPANY**  
(Nov 2008 - Oct 2010)
- **ACCOUNTING TRAINING IN GOLDEN GROUP COMPUTER COMPANY**  
(Jan 2008 - Oct 2008)

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## EDUCATION

- **Faculty: Bachelor of Commerce** (Zagazig University)  
**Department** : Accounting  
**Graduation Year** : 2010
- **Diploma** : Diploma in Accounting and Auditing.

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## HIGHLIGHTS OF SKILLS

- Rehabilitation of team spirit (human development)
- Excellent ability to lead a team
- Develop plans to increase sales
- Develop plans to reduce the inventory ratio
- Develop plans to increase the number of clients
- Satisfying and persuading the customer and solving problems
- Interactive and fast enough to learn.
- Self-Motivated.
- Excellent team worker (as both team leader or member)
- Excellent communication skills.
- Totally committed to any work requirement unconditionally.
- Self-learning ability.
- Good thinking in solving problems .
- Excellent negotiation skills .
- Ability to work in a group or individually according to the job requirements.
- Ability to work under pressure.

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## COMPUTER SKILLS

- Knowledge of all operating systems.
- Knowledge of Microsoft Office (Word, Excel, PowerPoint and Access).
- Knowledge of Internet skills, outlook and project program.

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## LANGUAGE

- Arabic : Mother Tongue
- English : Very good

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## Reference

**Bim stores General Manager**

**Mr.mostafa el sayed**

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**Bim Stores Sales Manager**

**Mr. Mohammed Abdullah Gado**

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**A2z Hyper Purchasing Manager**

**Mr. Adel Al-Shami**

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**Director of Paradise Honey Company**

**Mr. Abdul Rahman Muhammad**

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