



MAHMOUD RABEE

SALES EXECUTIVE



00971 58 2700 640



mahmoudrabea452@gmail.com



Al Zaafaranah Bldg., Abu Hail, Dubai

ABOUT ME

An experienced and persistent salesperson who is able to break records, keen on marketing and creating new ideas to scale and extend the marketability. Achieving the annual target.

EXPERIENCES

- **2023 TILL NOW**

Tele sales - Noor AlMamzar Medical
Center - Dubai

- **2021 - 2022**

Teleperformance - Egypt

- **2019 - 2021**

Ibn Sina Pharma - Cairo

- **2011 - 2018**

Sarabeel Medical - Saudi Arabia

TELE SALES

- Promoting and marketing our brands and medical services
- Following up with patients and clients.
- Making quotes and following up with top clients
- Attending meetings and submitting presentations to express new ideas for increasing our sale
- Marketing multinational brands for respiratory, healthcare and ICU

CALL CENTER

- Promoting and marketing our brand
- Developing reports and surveys on the market
- Making quotes and following up with top clients
- Attending meetings and submitting presentations to express new ideas for increasing our sale
- Marketing multinational brands for respiratory, healthcare and ICU

SALES EXECUTIVE

- Analyzing the market to identify their needs and the eye-catching stuffs from time to time
- Recommend our products to new clients.
- Following up with customers and provide them the best offers.
- Making and collecting invoices, and giving feedback to the management

SALES EXECUTIVE

- Promoting and marketing our brand
- Developing reports and surveys on the market
- Making quotes and following up with top clients
- Attending meetings and submitting presentations to express new ideas for increasing our sale
- Marketing multinational brands for respiratory, healthcare and ICU

EDUCATION &COURSES

• 2005 - 2009

Mansoura - Egypt

MANSOURA UNIVERSITY

- Bachelor of Arts - English Literature

• 2010

Cairo- Egypt

EPSILON AI

- Data Analytics

• 2010

Cairo - Egypt

CAREER CERTIFICATE IN SALES MANAGEMENT

- the American university in Cairo

EXPERTISE

- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership

SKILLS SUMMARY

