



# YADUKRISHNAN



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Banias , Dubai

## SKILLS

- Inventory control
- Documentation
- Invoice billing
- Arranging goods
- Account management
- Record keeping
- Sales training
- Relationship management
- Customer-focused
- Sales target achieving
- Managing sales

## EDUCATION

06/2014 - 03/2017

Deemed University | India

Bachelor of Arts: Sanskrit

06/2012 - 03/2014

BSMV Kannur | India

Higher Secondary: Sanskrit

## LANGUAGES

English

Fluent

Malayalam

Native

Hindi

Advanced

Tamil

Advanced

Sanskrit

Advanced

## PROFESSIONAL SUMMARY

Highly organized store keeper with 2 years of experience managing inventory effectively and ensuring smooth operation. And also building and leading a team of salespeople to help drive revenue as a sales manager.

## WORK HISTORY

03/2018-04/2020

### Store keeper

Surya Silks [warehouse] Kannur ,India

- Keeping a record of sales and restocking the store Accordingly.
- Ensuring that the store is kept clean and organized.
- Ordering products or finished goods from supplier
- Maintain receipts, records, and withdrawals of the stockroom.
- Perform stock related duties, including returning, packing, pricing, and labeling supplies.
- Keeping record of items shipped, received or transferred to another location.
- Ensure proper stocking of materials
- Managing and training store staff.

04/2020 - 12/2023

### INSIDE SALES MANAGER

Surya Silks | Kasaragod, India

- Maintenance of computers Relations with suppliers Coaching juniors Maintaining daily sales Accounts handling
- Customized promotional strategies to meet needs of different clients, products and services.
- Organized special sales at specific times to drive customer engagement and move high volumes of products.
- Oversaw planning and execution of targeted sales and marketing strategies.
- Retained existing customer accounts through consistent engagement and sales data analysis.

