



# YADUKRISHNAN

## CONTACT

Baniyas , Dubai

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## EDUCATION

06/2014 - 03/2017

Bachelor of Arts: Sanskrit

**Deemed University**, India

06/2012 - 03/2014

Higher Secondary: Sanskrit

**BSMV Kannur** , India

## LANGUAGES

### English

Fluent

### Malayalam

Native

### Hindi

Advanced

### Tamil

Advanced

### Sanskrit

Advanced

## PERSONAL DETAILS

**Date of Birth / Age:** 21/01/1997

**Nationality:** Indian

**Visa Status:** Visit Visa

**Other:** Available for immediate joining

## PROFESSIONAL SUMMARY

Highly organized store keeper with 2 years of experience managing inventory effectively and ensuring smooth operation. And also building and leading a team of salespeople to help drive revenue as a sales manager.

## WORK HISTORY

March 2018 - April 2020

**STORE KEEPER, *Surya Silks Warehouse*** , Kannur, India

- Keeping a record of sales and restocking the store accordingly.
- Ensuring that the store is kept clean and organized.
- Ordering products or finished goods from supplier
- Maintain receipts, records, and withdrawals of the stockroom.
- Perform stock related duties, including returning, packing, pricing, and labeling supplies.
- Keeping record of items shipped, received or transferred to another location.
- Ensure proper stocking of materials
- Managing and training store staff.

April 2019 - December 2023

**INSIDE SALES MANAGER , *Surya Silks***, Kasaragod, India

- Maintenance of computers Relations with suppliers Coaching juniors Maintaining daily sales Accounts handling
- Customized promotional strategies to meet needs of different clients, products and services.
- Organized special sales at specific times to drive customer engagement and move high volumes of products.
- Oversaw planning and execution of targeted sales and marketing strategies.
- Retained existing customer accounts through consistent engagement and sales data analysis.

## SKILLS

- Inventory control
- Documentation
- Invoice billing
- Arranging goods
- Account management
- Record keeping
- Sales training
- Relationship management
- Customer-focused
- Sales target achieving
- Managing sales