



## YAZEED KAREEM



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**D.O.B:** 18<sup>TH</sup> October 1998



UAE DL: 2938862



AL AIN, UAE

## LANGUAGES

English



Hindi



Malayalam



## PROFESSIONAL PROFILE

An Enthusiastic and dedicate graduate in commerce, qualified representative seeking to work professionally managed organization. I'm fast, focused and flexible towards achieving the goals. Strong management and relationship building skills. I look forward for a permanent placement where I can utilize my expertise and knowledge with opportunity for growth and advancement.

## EXPERIENCE

- **SEP 2022 - PRESENT**      **MERCHANDISER – GULFAR FOODSTUFF TRADING CO LLC (AL AIN, UAE)**
  - Ensuring that store and shelves are stocked with right type and quantities of products
  - Achieving growth and hitting sales target by successfully managing sales.
  - Marketing the product by communicating with customers and understand their needs and to build and maintain enduring connection with them.
  - Ensuring high levels of customer satisfaction through excellent service.
  - Display, arrange, price, and rotate products in store.
  - Maintaining store shelves by removing dated and damaged products.
  - Analyze, consolidate and forward daily action summaries to managers.
- **JUNE 2020 - MAY 2022**      **MERCHANDISER – AWWA GOLD HOUSE (KERALA, INDIA)**
  - Leveraged exceptional interpersonal skills to build and maintain strong relationships with clients.
  - Applied consultative sales techniques to understand clients need and preferences, providing personalized recommendations and guidance throughout the purchasing process.
  - Performed daily sales calculations and maintained accurate stock records for the company.
  - Coordinates with jewelry repair and maintenance specialists to facilitate repair, resizing, and alterations for customers gold jewelry.

## SKILLS

- ❖ Self – motivated and driven by targets.
- ❖ The ability to influence and negotiate with others.
- ❖ Quick learner and adaptive to new surroundings.
- ❖ Customer service skills.
- ❖ MS Office

## EDUCATION

### ● 2015 - 2017      HIGHER SECONDARY EDUCATION

Had completed higher secondary education in commerce at Wadi Huda Higher Secondary School, Kerala India.

## COURSE PROJECT

### ● CUSTOMER SATISFACTION – NOKIA MOBILE

A study on customer satisfaction of Nokia mobile phones with reference in Talipparamba municipality submitted under Kozhikode University, India.