

# YADHU KRISHNAN P

SALESMAN CUM  
MERCHANDISER



UAE: +971504481254



yadhuamk0143@gmail.com



Al Sharq - - يرقلا دلاذ عراش 9CC3+VQR  
BuTina - Sharjah - UAE



Nationality: India, Kerala

**UAE Driving License No:** 2905073

Place of issue: Abu Dhabi

Date of expiry: 06/06/2025

**Passport No:** S 5000991

Expiry : 04/07/2028

## PROFILE

A results-driven Salesman cum Merchandiser with a proven track record in driving sales and optimizing product presentation strategies. Possesses a blend of sales expertise and merchandising skills, adept at cultivating client relationships while ensuring visually appealing product displays that enhance customer engagement and drive revenue growth.

## SKILLS & STRENGTH

- Windows Operating System
- Tally
- Excel
- Microsoft Office
- Excellent understanding abilities
- High levels of communication
- Hard work and a confident mindset
- Effective time management
- Being reliable and goal-oriented
- Excellent negotiation skill

## EDUCATION

### BACHELOR OF COMMERCE

Calicut University, Kerala, India

2015 - 2018

### SECONDARY SCHOOL

STATE SYLUBUS, Kerala, India

2013 - 2015

## EXPERIENCE

### SALESMAN CUM MERCHANDISER

#### EVVO TECHNICAL SERVICES EST

Dubai, United Arab Emirates

2022 - 23

### SALESMAN CUM MERCHANDISER

#### CITADEL ENTERPRISES,

Palakkad, Kerala

2019 - 2022

#### KEY RESPONSIBILITIES

- Conduct market research to identify selling possibilities and
- evaluate customer needs.
- Actively seek out new sales opportunities through networking
- and social media.
- Contacting potential and existing customers on the phone, by
- email, and in person.
- Prepare and deliver appropriate presentations on products and
- services.
- Create frequent reviews and reports with sales and financial
- data.
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.