

Yubraj Pandey

Sales Associate

Highly motivated and organized sales associate and warehouse team leader with 9 years of experience in leading and motivating teams, achieving financial objectives, and ensuring superior customer service.



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Dubai, United Arab Emirates

27 February, 1995

WORK EXPERIENCE

Sales Associate - LACOSTE

Allied Enterprises LLC (Chalhoub Group)

08/2022 - 02/2024

Dubai,U.A.E

Achievements/Tasks

- Welcome customers to the store and answer their queries.
- Assess customers needs and provide assistance and information on product features.
- Ensure high levels of customer satisfaction through excellent sales service.
- "Go the extra mile" to drive sales.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Process POS (point of sale) purchases.
- Team up with co-workers to ensure proper customer service.
- Build productive trust relationships with customers.
- Comply with inventory control procedures.
- Maintain instock and presentable condition assigned areas.

Team Leader

Real Emirates LLC (Chalhoub Group)

02/2015 - 08/2022

Dubai,U.A.E

Achievements/Tasks

- Supervise & coordinate the activities of warehouse staff including picking,packing,shipping & receiving.
- Plan & prioritize work assignments for the team to ensure optimal workflow & productivity.
- Train & develop team members on proper warehouse procedure,safety protocols & company policies.
- Monitor & enforce compliance with standard operating procedures(SOPs) to maintain quality control & accuracy of inventory.
- Coordinate with other departments,such as procurement,logistics & customer service to ensure smooth operations & timely order fulfillment.
- Ensure compliance with health & safety regulations and maintain a clean & organized warehouse environment.
- Resolve any issues or conflicts that arise within the team & address performance concerns through coaching and mentoring.
- Prepare regular reports on warehouse performance,including productivity,inventory & order fulfilments.

ACHIEVEMENTS

Logistics Excellence Award 2016 & 2021

SKILLS

Time management

Strong Communication Skill

Team Player

Stock And Inventory

Data Entry

MS Excel

MS Word

VOLUNTEER EXPERIENCE

Fire Marshall

Real Emirates LLC

First Aider

Real Emirates LLC

EDUCATION

High School

Manimukunda College

LANGUAGES

Nepali

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

Hindi

Full Professional Proficiency

Urdu

Professional Working Proficiency

INTERESTS

Listening Music

Watching Movies

Travelling

Reading Books & Novels

Documentary