

# Yubraj Pandey

Sales Associate

Highly motivated and organized sales associate and warehouse team leader with 9 years of experience in leading and motivating teams, achieving financial objectives, and ensuring superior customer service.



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Dubai, United Arab Emirates

27 February, 1995

## WORK EXPERIENCE

### Sales Associate - LACOSTE

Allied Enterprises LLC ( Chalhoub Group )

08/2022 - 02/2024

Dubai,U.A.E

Achievements/Tasks

- Welcome customers to the store and answer their queries.
- Assess customers needs and provide assistance and information on product features.
- Ensure high levels of customer satisfaction through excellent sales service.
- "Go the extra mile" to drive sales.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Process POS (point of sale) purchases.
- Team up with co-workers to ensure proper customer service.
- Build productive trust relationships with customers.
- Comply with inventory control procedures.
- Maintain instock and presentable condition assigned areas.

### Team Leader

Real Emirates LLC ( Chalhoub Group )

02/2015 - 08/2022

Dubai,U.A.E

Achievements/Tasks

- Supervise & coordinate the activities of warehouse staff including picking,packing,shipping & receiving.
- Plan & prioritize work assignments for the team to ensure optimal workflow & productivity.
- Train & develop team members on proper warehouse procedure,safety protocols & company policies.
- Monitor & enforce compliance with standard operating procedures(SOPs) to maintain quality control & accuracy of inventory.
- Coordinate with other departments,such as procurement,logistics & customer service to ensure smooth operations & timely order fulfillment.
- Ensure compliance with health & safety regulations and maintain a clean & organized warehouse environment.
- Resolve any issues or conflicts that arise within the team & address performance concerns through coaching and mentoring.
- Prepare regular reports on warehouse performance,including productivity,inventory & order fulfilments.

## ACHIEVEMENTS

Logistics Excellence Award 2016 & 2021

## SKILLS

Time management

Strong Communication Skill

Team Player

Stock And Inventory

Data Entry

MS Excel

MS Word

## VOLUNTEER EXPERIENCE

### Fire Marshall

Real Emirates LLC

### First Aider

Real Emirates LLC

## EDUCATION

### High School

Manimukunda College

## LANGUAGES

Nepali

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

Hindi

Full Professional Proficiency

Urdu

Professional Working Proficiency

## INTERESTS

Listening Music

Watching Movies

Travelling

Reading Books & Novels

Documentary