




Zain Ismaiel

Phones Numer :  +971-522532131
Address: Hor al Anz Deira , Dubai, UAE
VISA Status: Freelance visa (Until 15 aug 2024)

OBJECTIVE:

Seeking a development position in challenging environment where I could utilize my professional skills / experiences towards the growth of the organization.

PROFFESIONAL EXPERIENCE:

RED TIE Financial services (Started From march 2023 up to present)

Sales Officer

Work Responsibilities:

- Developing and sustaining long-lasting relationships with customers.
- Calling potential customers to explain company products and encourage purchases.
- Answering customers' questions and escalating complex issues to the relevant departments as needed.
- Developing in-depth knowledge of company products.
- Maintaining an accurate record of all sales, scheduled customer appointments, and customer complaints.
- Informing product developers of possible product improvements and changes to ensure that company products meet current market needs.
- Preparing cost-benefit analyses for prospective and existing customers to determine the most suitable purchase options.

FRESH AND SAVE DEPARTMENT STORE (From aug 2022 to feb 2023)

Sales man

Work Responsibilities:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction

- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

EDUCATION & QUALIFICATION:

- **Matric:** [Sargodha Board] 1st Division 2018.
- **FA:** [Sargodha Board] 1nd Division 2021

PROFESSIONAL COURSES:

- **Computer Skill:** Ms Office, Ms DOS, Ms Windows.
- **English Language**

COMPUTER SKILLS:

- Ms Word
- Word EXCEL
- Ms Power Point
- Typing

PERSONAL INFORMATION:

Father's Name : Muhammad ismaiel

Date of Birth : 12-02-2003

Religion : Islam

Marital Status : Single

HOBBIES

- Watching Movies
- Net Browsing
- Traveling

COMMUNICATION SKILLS:

Good Communication Skills in English as well in Urdu Customer Dealing, Service Skill/ Order Taking

REFERENCE:

Will be furnished upon request.