

Zahir Abbas Bhojani

Sales person

Contact

Dubai, UAE
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Skills

8-year experience in Warehousing, Shopkeeper, purchases, basic accounting and Sales/ Marketing , arranging and facing of products.

Education

SSC board in Gujarat, India

Experience

Self employed. September 2018- June 2023

Own business in Gujarat, India

Z.A Marketing (vapi, Gujarat)

- Manufacturing of HDPE bottles
- Machine operations
- Marketing operations
- Warehouse handling

Key Skills

Marketing
Project Management
Customer Service
Communication
Problem-solving

February 2016- April 2017

Lead Salesperson • In Zain packaging (oil company)

September 2014- December 2015

Store handling • Mazim Plaza LLC (Kisangani -DRC Africa)

- Handle all sales inquiry and customer at the branch.
- Handle inventory/Finance/ cash
- Purchase/ stock management
- Managed a team of 5 person.

Responsibilities: overseeing daily operations, managing staff, ensuring compliance with banking regulations, and providing exceptional customer service. Also responsible for analyzing financial data, identifying trends, and developing strategies to improve the performance.

Languages

Excellent in English, Hindi, Gujrati, Lingala

Leadership

Successfully led a team to exceed sales goals while maintaining excellent customer satisfaction scores.

References

Available upon request.