

# SHAIK ZAVEEDH

Sales Officer | Dealer Engagement | Relationship Building | Market Analysis  
| Sales Strategy

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## Career Objective

Intend to build a career with leading Organization environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. I desire to work as a key player and team member in challenging & creative environment.

## Education

<u>DEGREE/COURSE</u>	<u>Percentage/CGPA</u>	<u>Year of Passing</u>
<b>B.COM</b> Oxford Degree College	69%	2021
<b>Intermediate (C.E.C)</b> Rayalaseema Jr College	55%	2016
<b>SSC (10<sup>th</sup>)</b> Board of Secondary Education	67%	2014

## Skills

- Outstanding analytical ability and grasping power that enables me to learn new technologies and Tools quickly.
- Positive Attitude and strong commitment towards work.
- Have good inter personal, communication and presentation skills. • Highly energetic.

## Technical Skills

CRM                      Microsoft Suite                      Tally                      Gmail

## Experience

### Sales Officer

**Bandham Marketing Pvt Ltd**

**03/2022 – 11/2024 (CHITTOR DISTRICT)**

- **Dealer Engagement:** Directly visited shops and dealers to promote and sell HDPE pipes and water tanks.
- **Product Knowledge:** Educated dealers and customers about the features, benefits, and applications of HDPE pipes and water tanks.
- **Sales Strategy:** Developed and implemented strategies to increase product visibility and sales in the assigned territory.

- **Relationship Building:** Built and maintained strong relationships with dealers, ensuring long-term partnerships and repeat business.
- **Market Analysis:** Conducted market research to identify potential customers, competitors, and emerging trends in the industry.

### **Personal Details**

**Father Name** : Shaik Usman  
**Date of Birth** : 29-01-1998  
**Gender** : Male  
**Marital Status** : Unmarried  
**Languages Known** : Telugu,Hindi,English  
**Religion** : Muslim  
**Address** : 7-771, Big Masjid Street, Srikalaasti, 517644, Chittor(Dist),  
Andra Pradesh.

### **Declaration**

I hereby declared that the information furnished above a True to best of my knowledge.

**(SHAIK ZAVEEDH)**