



Mumbai, Maharashtra

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TRAINING & CERTIFICATIONS

- Advanced Lean Six Sigma Yellow Belt Certification
Sparen & Gewinn Consulting (C.S.S.C), 2022

SKILLS

Sales

Adaptability

Hardworking

Teamwork

I am a quick learner and have always grasped information excellently.

I have been appreciated and applauded for my quick thinking, issue handling, and resolving skills. I have maintained a good working environment with my seniors as well as my juniors.

LANGUAGES

English

Hindi

Marathi

PERSONAL INFORMATION

Birthday

15/03/1986

Gender

Male

Marital Status

Single

Father's Name

Mr. Sadiq Khan

Nationality

Indian

Passport

N2023736, Expires 12/20/26

Address

A/202, Neelu Apt, Achole Road,
Nallasopara (E) 401 209

Bur Dubai

Mumbai - 401209

Maharashtra

ZEBRAN KHAN

Sales & SNR Customer Service Executive

PROFILE • ABOUT ME

Maintain relationships with clients by recommending solutions, providing support, information and Guidance.

Promote and sell suitable company products and services to existing and potential clients through a relationship-based approach, according to their needs.

Meet assigned revenue targets for profitable sales volume and strategic objectives across portfolio product and service.

Solve all products or service-related issues of the customers and provide the best possible solution to the queries of the customer.

EDUCATION

Commerce, HSC ,
S. N Collage of Science and Commerce
Maharashtra Board
Mumabi, Maharashtra

Completed
April 2005

Commerce, Bachelor of Commerce,
Mahatma Gandhi University
Kolkata Board
Kolkata, West Bengal

Completed
April 2008

WORK EXPERIENCE

First source Solutions Limited

October 2020

Snr Sales and Customer Service Executive

- October 2022

Mumbai, Maharashtra

Identify and assess customer's needs to achieve optimal satisfaction.

Build sustainable customer relationships and trust with accounts through open and interactive communication.

Demonstrate product features, negotiate and close sale.

Direct, Plan, and coordinate Operational activites for the organization.

WISE TRAVEL INDIA PVT.LTD

March 2018

Team Lead

- October 2020

Mumbai, Maharashtra

Managing team of 10 members.

Helping team to achiving the daily targets.

Sending reports on daily and monthly baiss to Manager

Cundocting Weekly feedback session with team members.

Concentrix Daksh Pvt. Ltd

April 2015

CRA / Sr. Ticketing & Reservations Executive (Jet Airways) -

Mumbai, Maharashtra

Working on the Software SABRE, WIS-ERP, TMS (Transport Management System)&TRS (Transport Registering System) respectively.

Creating Ticket, Date change, Adding Meal Etc.

Solving customer issues on timely basis.

Helping cutomer for on boarding

DECLARATION

I, Zebran Khan, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Zebran Khan

Mumbai, Maharashtra

25/01/2023