**Muhammad Fahad**

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**OBJECTIVE**

Looking for full-time work as a retail Sales And Cashier Position.

**PERSONAL STATEMENT**

Join A Dynamic and Progressive organization offering ample Opportunities which Will be diversified experience and seeking a position to a organization roles.Experienced and energetic retail Sales And Cashier returning to work after two years Looking to apply my three years of a knowledge and experience to a new challenge.

**TECHNICAL SKILLS**

* Invoicing using Datastore+ platform
* Knowledge of stock and accounting software
* Social media marketing platforms and software

**PERSONAL SKILLS**

 **FOH STAFF**

* Three years’ successful experience as an assistant Store Cashier at A Pakistan No.1 retail Chain Imtiaz Mega Hypermarket Pakistan.
* I’m Working For a FoH Department
* Planned Time keeping and Sop’s.
* Motivated and to increase sales focus.
* Project managed social media marketing campaigns for store.

**Initiative**

* Manage software systems for ordering stock.
* Developed new material for social media to market store.
* Changed roster system to reduce costs of staffing.

**Communication**

* Replied to and solved client Services
* Manage team on customer service and problem solving techniques.
* Presented monthly statistics to board meetings.

**Electronics and technology**

* Kept up to date with the latest technologies in the electronics retail industry

**WORK HISTORY**

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| --- | --- |
| **Imtiaz Mega Hypermarket**Pakistan 2022-2024 | **Store Cashier & Sales*** Manage The Software Update and daily Transaction entries.
* Involved in company decision making, including policy and purchasing decisions
* Planned and implemented advertising campaigns and branding strategies
* Created a social media presence, leading to 25% increase in visits to Electric Things website
* Managed stock ordering, basic accounting for store
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| **PepsiCo International** Pakistan 2024-2025 | **Sales representative*** Worked as part of a dedicated sales team providing a high level of customer support and after sale service
* Responsible for stock purchasing
* Organised weekly team meetings
* Managed projects and Sales Target s For The Company
* Kept up to date with the latest brand’s In the market
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| **Eat My Sandwich**Dunedin2019-2021 | **Delicatessen assistant*** Prepared food and drink for customers
* Responsible for marketing display and social media
* Customer service and cash handling
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**QUALIFICATIONS**

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| **University of Otago**Allama Iqbal Open university Islamabad 2023-2025 | **Bachelor of Commerce****Accounting & Finance marketing**  |

**COMMUNITY AND VOLUNTEER EXPERIENCE**

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| --- | --- |
| **Customer service** **Pakistan** 2024 | **Volunteer** * HP Company are training for best Customer service
* I Achieve a Goal of Customers Service
* Updated A Sales and Goals For Company
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**ACHIEVEMENTS**

* HP Company Award for 2024 For The Best Customer Service
* HP Company Award for the business Communication.
* PepsiCo International Awards for Sale.
* Uk University Certificate For Digital Marketing.
* Citi Bank Certificate For Finance marketing.
* Dellotte Certificate For information Technology.
* H& RC Certificate For Sales and Marketing.

**INTERESTS**

* Half-marathons, blog writing, member of Forest and Bird Society

**REFEREES**

|  |  |
| --- | --- |
| Earl CaveRegional ManagerElectric Things023 232 2322earl.cave@electricthings.co.nz | Deanna MunroOwnerFunny Phones023 333 3333deanna.munro@funnyphones.co.nz |