# ZEESHAN KHAN

#### SALES EXECUTIVE



zeeshan1234khan.zk@gmail.com



#### **CAREER OBJECTIVE**

Enthusiastic and skilled professional eager to leverage my expertise in store sales or as a Sales Executive/Manager, aiming to contribute to the success and growth of an organization.

# **EXPERIENCE (TOTAL 14 YEARS)**

#### Credit Card Sales Executive | HDFC Bank | Lucknow | 1 Years.

Exceeded sales targets through customer-centric strategies, showcasing strong communication and negotiation skills. Deep knowledge of credit card industry and financial products. Committed to exceptional customer service, adept at identifying and capitalizing on business opportunities. Eager to contribute sales and finance expertise to a dynamic team.

#### **Collection Associate | K.K Associates | 3 Years.**

Specializing in credit card money collection. Proven track record of efficiently managing and recovering outstanding balances. Detailoriented with strong negotiation and communication skills. Committed to achieving and surpassing collection targets while maintaining positive customer relationships. Adept at utilizing analytical skills to assess credit risk and implementing effective debt recovery strategies.

## Sales Executive | New Lucknow Electricals | Lucknow | 5 Years.

Sales Manager at New Lucknow Electricals for 5 years, successfully driving and overseeing sales initiatives, managing a highperforming team, and contributing to the growth and profitability of the business.

#### Sales Manager | New Lucknow Electricals | Lucknow | 5 Years.

Sales Manager at New Lucknow Electricals for 5 years, leveraging advanced expertise in the sales of electrical spare parts and components, successfully driving and overseeing strategic sales initiatives. Demonstrated proficiency in managing a high-performing team, contributing significantly to the growth, and enhancing the profitability of the business.

#### **EDUCATION**

Intermediate | ICSE BOARD | 2007 High School | ICSE BOARD | 2005

#### **SKILLS**

Sales and Target Achievement Customer Service Excellence Product Knowledge

**Business Growth** Client Engagement Team Management Safe and Reliable Driving Passenger Satisfaction **Excellent Driving Skills** 

## **PERSONAL DETAILS:**

Father's NAME: MR. IMTIYIAZ KHAN Mother's NAME: MRS. SABA PARVEEN

**Date of BIRTH: 01.09.1988** 

Language KNOWN: HINDI & ENGLISH

**NATIONALITY: INDIAN Marital Status: MARRIED** 

#### **DECLARATION**

I Hereby Declare That The Above Mentioned Information Are True And To The Best Of My Knowledge.

# Zeeshan Khan