



Ahsan kafaia

Motivated Sales with 8 years of experience boosting sales and customer loyalty through individualized service. Resourceful expert at learning customer needs, directing to desirable merchandise and upselling to meet sales quotas. Committed to strengthening customer experiences with positivity and professionalism when answering requests and processing sales.

Contact

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Email

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Address

Al-yaqoob building 32 C street
near clock tower Deira Dubai

Education

- 2021
Bachelors in Commerce
University Of Sargodha
- 2014
Intermediate
(Computer science)

Expertise

- Ms office
- Graphic designing
- Microsoft AX , Candela
- Excel spreadsheet

Personal Strength

- Communication
- Management
- Organization
- Service

Language

English

Urdu/Hindi

License

- LMV Auto (3 Number)

Experience

Cashier

March 2022 to continue

Kuwait foods Americana (KFC UAE)

- Handling customer orders, processing transactions accurately and providing excellent customer service.
- Managing cash, Taking orders and possibly handling drive-thru transactions.
- It's important to stay familiar with the menu promote up selling and insure a positive dining experience for customers.
- Ensuring that all transactions are processed accurately, including scanning items correctly, applying discounts or promotions accurately, and handling cash or electronic payments without errors.

Team Leader

Sep 2019 to Sep 2021

Smollan PVT Ltd.(British American tobacco co.)

- Analyzed customer data and campaign performance to drive improvements.
- Developed impactful brand and style guides.
- Delivered sales pitches and presentations to high-profile clients.
- Advised on marketing strategy with strong industry knowledge.
- Produced promotional materials with creative copywriting and photo editing skills.
- Supervised all marketing and planning activities to achieve company goals.

Cashier's Supervisor

Dec 2017 to July 2019

Imtiaz Super store

- Cash handling compliance.
- Cashiers Training and Development.
- Checkout Efficiency.
- Customer Satisfaction.
- Cashier Team productivity
- Cashier attendance and punctuation.

Assistant Manager

June 2015 to Dec 2017

Junaid Jamshed Pvt Ltd.

- Optimizing store operations, including scheduling, cash handling, and compliance with company policies and procedures.
- Maintaining optimal inventory levels, minimizing stockouts, and reducing excess inventory through effective merchandising and planning.
- Supporting the training and development of staff to improve product knowledge, sales skills, and customer service.
- Implementing measures to reduce shrinkage and prevent theft, including monitoring security systems and conducting regular audits.
- Fostering a positive work environment, promoting teamwork, and recognizing and rewarding staff performance to improve morale and reduce turnover.
- Maintain fruitful relationships with clients and address their needs effectively.