



ABDUL SAMAD

About Me

My objective is to encounter a firm that will enable me to grow as a professional and as an individual. I eager to work within a team structure and I enjoy encountering new challenges. My aim to partner with an organization that likewise espouses this forward-thinking mentality.

Looking for challenging and rewarding future in a healthy and competitive organization and to prove my well power, resolution and mental make-up both as a team player as well as a leader through shear hard work and dedication is the ambition of my life.

Contact

+971506420453

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sammykhan0011@gmail.com

Sharjah, Near Al Khan Road,
United Arab Emirates

LANGUAGES

Well Speaking & writing Skill in
English, Urdu, Punjabi & Pashto

Visa Status

Own Visa

Nationality: Pakistani

License

Applied for car license

Experience

Nesto Mall Al Nahda Sharjah.

(2022 – 2024)

Sales & Merchandizer

Two year experience as Sales Man in Electronic Accessories (Mobile, Tablets, Watches, Etc.) in Nesto Mall Al Nahda Sharjah.

Meeting with clients virtually or during sales visits.

Demonstrating and presenting products.

Establishing new business.

Attending trade exhibitions, conferences and meetings.

Reviewing sales performance.

Negotiating contracts and packages.

Present, promote and sell products/services using solid arguments to existing and prospective customers.

Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.

Establish, develop and maintain positive customer relationships.

Bonanza Satrangi

(2020 – 2022)

Customer sales representative

Outline

Passionate sales associate interested in utilizing advanced customer service and interpersonal skills to recommend clothing items and accessories according to customer preferences and the latest fashion trends.

Key responsibilities

- Provided excellent shopping environment to customers and generating maximum business results.
- Wish the customers on their birthdays and anniversary through SMS and emails.
- Guided and recommended the clothes to customers matching their personality.
- I greeted and obtained information on customers' needs and showed them a range of clothing materials.

- Selected dresses as per customers choice and preference and convinced them for a trial.
- Accepted dresses from customers returned for losing color and getting shrunk after one wash.
- Operated computerized sales tracking systems and updated sales transactions.
- Maintained social media pages by posting content and engaging with potential consumers.

Key achievements

- Detail oriented
- Strong customer service skills
- Professional behavior
- Experience creating displays
- Able to assist with fittings

Education

Bachelor's in Physics (2016-2020)

Khushal Khan Khattak University, Pakistan
Graduated with 73% marks

Diploma Associate

Engineer in Petroleum (2012 - 2015)

Government Poly Technic institute
Khyber Pakhtunkhwa Board
of Technical Education,
Peshawar-Pakistan
Diploma with 70% marks

Matriculation in Science (2010-2012)

Nobel Cambridge School
Board of Intermediate & Secondary Education, Rawalpindi-Pakistan

Computer Skills

- MS OFFICE (Word, Excel and Outlook)
- Accounting Software (Quick Books)
- Internet (Attachment, Browsing, Mailing etc.)
- Typing Speed 40 WPM
- Spreadsheet

Personal Characteristics

Excellent Organization & Management Skills.
Adjustable to different environments.
Brilliant communication skills.
Outstanding individual and team worker.
Dependable with strong judgment and leadership capabilities

Reference

Available on Request