Ahmed Abdelhamid Taha Abdelhamid

Visual Merchandiser Phone: 050 339 2088 Email: <u>Elhariri5177225@gmail.com</u> www.linkedin.com/in/ahmed-elhariri-0103091a7 Address: Dubai, United Arab Emirates Drive license: Available UAE license

SUMMARY

I have more than 15years of experience in the field of FMCG at all levels from Merchandise till BR manager assistant I am seeking a company where I can use my experience and education to help the company meet and surpass its goals

WORK EXPERIENCES

• Visual Merchandiser, 09/2023 till now Monoprix, GMG, DUBAI, UAE.

• Collaborating with suppliers, manufacturers, and retailers to ensure proper execution of merchandising plans

- Ensuring retailer compliance with merchandising strategies
- Creating and organizing promotions and advertising campaigns
- Maintaining inventory of products
- Gathering information on market trends and customers' reactions to products

 Analyzing sales data - reporting growth, expansion, and change in markets

Branch Manager Assistant- 08/2020 to 8/2023 METRO MARKET EGYPT, Cairo

• Oversees staff and fulfills staffing needs for regular hours, as well as special events or high-traffic times.

 Maintains and motivates a positive sales team through communication, incentives, and evaluations.

 Confirms daily sales reports and cash receipts; ensures monies are deposited regularly, and reports are submitted as prescribed by company policies.

 Addresses customer needs and resolves issues, ensuring positive and long-term customer relationships.

 Plans, organizes, and coordinates sales, marketing, and budgeting.



Home Delivery Department Manager -05/2015 to 08/2020

METRO MARKET, Cairo, EGYPT

- Oversee and manage the delivery function for all orders.
- Forecast delivery volumes, by analyzing historical deliveries and budgets, to plan team size and staffing schedules.
- Ensure timely delivery by effective scheduling and optimizing delivery routes.
- Ensure proper handling of all orders during the delivery
- process to maintain high hygiene standards
- Develop best practices in delivery services such as
- maintaining customer database
- Ensure proper maintenance of equipment and vehicles
- used in the delivery function Manage the distribution of menus to maximize revenues
- Record and provide customer feedback to relevant managers at the concept

EDUCATIONAL QUALIFICATIONS

- High Institute of commerce- 2004, Cairo,

PROFESSIONAL SKILLS

- ICD course
- English course
- Soft skills course

LANGUAGES

Arabic: Mother language English: Good

PERSONAL INFORMATION

Date of birth: March 21, 1983 Nationality: Egyptian Marital Status: Married Owen car available