



# AKSHAY KUMAR

## SALES/MERCHANDISER

Results-oriented sales professional with 3 years of experience in consumer products. Committed to working hard to establish new business and maintain existing customer relationships. Seeking an opportunity to apply my advanced knowledge of sales, merchandise and customer service.

### Contact

**Phone**

+971545263671

**Email**

akshaybare3@gmail.com

**Address**

Al Nahda, Sharjah

### Education

2018

Bachelors Degree  
BA Economics  
Kannur University

### Skills

- Excellent customer service
- Planning and developing
- Product Expertise
- Analyzing sales figures and market trends
- Maximizing customer interest and sales level
- Monitoring stock movement
- anticipating price changes and clear outs
- Communication
- Listening skills
- Decision-making skills
- Problem-solving skills

MANUAL UAE DRIVING LICENSE  
LIGHT VEHICLE

### Language

English

Malayalam

Hindi

### Personal Details

Nationality : Indian  
Marital Status : Single  
Passport No : S3157217  
Date of Birth : 07/04/1997

### Experience

MARCH 2021 - PRESENT

LULU GROUP INTERNATIONAL(LULU HYPERMARKET)UAE  
SALES/MERCHANDISER

Experienced individual who takes responsibility for producing sales through point-of-purchase and shelf management service..

- Successfully identified customer and maintained positive business relationships
- Working to understand the needs of potential customers before making appropriate suggestions.
- Maintained a thorough knowledge of our product line, promotional events and services.
- Unfailingly identified solutions for customer needs, leading to higher rates of customer satisfaction.
- Planned and built displays that maximize impact on a day-to-day basis.
- building productive relationship with customers and channel partners.
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- merchandising and floor moves based on seasonal changes, business needs and trends.
- Applied keen organizational skills to stock and rotate products regularly.

2019 TO 2020

S AND S ASSOCIATES- KERALA,INDIA  
SALES

- Performed daily department tasks including stocking, merchandise, pricing.
- Delivers excellent customer service with floor sales and assist customers with purchase.
- Responsible for taking regular orders.
- Responsible for preparing and submitting daily reports.