



ANKIT BECHE LAL

CONTACT

+971-547464709
+91-7518772877

ankitrajraj493@gmail.com

Al Rigga, Dubai, UAE

PERSONAL DETAILS

Gender : Male
Nationality : Indian
Birth Date : 12/11/1996
Marital Status : Married
Passport No. : V1470255
Issue Date : 10/08/2021
Expiry Date : 09/08/2031
Languages : English, Hindi

DRIVING LICENSE

Driving License No. :4686994
Issue Date : 30/04/2024
Expiry Date : 30/04/2026

EDUCATION

Inter Completed

SKILLS

- Hard working
- Customer Service
- Work under pressure
- Decision making
- Flexible

PROFILE

Enthusiastic and motivated recent graduate with a solid academic foundation and a passion for continuous learning. Eager to apply my skills and knowledge in a professional environment, with a strong commitment to contributing positively to team success. Looking for an entry-level position where I can grow my abilities and make a meaningful impact as I embark on my career journey.

WORK EXPERIENCE

West Zone Fresh Supermarket, Dubai Sales Market (3 Years Experience)

- Design and implement effective sales strategies to meet or exceed sales targets and drive revenue growth.
- Establish and nurture relationships with existing clients, ensuring high levels of satisfaction and loyalty, while also identifying opportunities to expand the client base.
- Analyze market trends, customer needs, and competitor activities to identify opportunities for new business and product offerings.
- Prospect, identify, and develop new business leads through various channels, such as networking, referrals, and direct outreach.
- Present and demonstrate products or services to potential clients, highlighting key features and benefits to persuade them to make a purchase.
- Prepare and submit regular sales reports, including sales forecasts, pipeline updates, and achievement reports to management.
- Negotiate terms and close sales deals in a way that maximizes profit margins while ensuring customer satisfaction.
- Consistently achieve or exceed monthly, quarterly, and annual sales targets set by the company.
- Address client questions, concerns, and complaints promptly and professionally to maintain high customer satisfaction levels.
- Work closely with marketing, product development, and customer support teams to ensure cohesive sales strategies and smooth service delivery.
- Participate in regular training sessions and sales meetings to stay updated on industry trends, product knowledge, and sales techniques.
- Maintain accurate and up-to-date records of all sales activities, client information, and follow-ups in CRM systems.