

OBJECTIVES

A dedicated Retail and customer service professional with 3+ years of supervisory experience in operations and sales. Looking to contribute to a dynamic organization in Dubai, where my skills in customer relations, team leadership, and inventory management can drive business success and career growth.

CONTACT

PHONE: +971553185752

Visa Status: Tourist Visa

Validity: November 11, 2024

EMAIL:

Cathon080113@gmail.com

SKILLS

- Excellent customer service
- High sense of responsibility and teamwork orientation
- Ability to multitask and prioritize effectively
- Flexible, creative, and enthusiastic personality

ANTHONY B. ZOLINA

EDUCATION

Holy Cross of Davao College 2016 – 2020 Bachelor of Science in Business Administration, Major in Marketing Management

WORK EXPERIENCE

May 4, 2021 – July 15, 2024 LTS Retail Specialist's INC. Category Supervisor – Operation and Sales Dept.

- Led inventory management and stock coordination for wholesale operations, ensuring efficient supply chain and inventory control.
- Enhanced product delivery processes, maintaining high-quality standards in a competitive retail environment.
- Developed strategic sales initiatives that increased revenue by 15% in the wholesale division.

March 2015 – October 2018 Asia Brewery – Sales Coordinator

- Surpassed regional sales targets, increasing market reach by 20% through targeted customer acquisition strategies.
- Built and nurtured relationships with key clients, boosting longterm customer loyalty and repeat business.

February 2012 – November 2014 Universal Robina Corporation – Store keeper RDU Department

- Maintain accurate stock records and ensure the inventory is regularly updated
- Maintain records of stock, deliveries, and shipments.
- Implement health and safety measures, such as the safe handling of hazardous materials or equipment