



Sharukhan Haja

Contact

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Dubai

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E-mail
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Skills



Languages

English

Hindi

Malayalam

Tamil

Seasoned Sales Representative knowledgeable about selling in B2C environments. Leverages exceptional customer relations experience to win new customers. Skilled at demonstrating products and closing sales with tenacious and driven approach. Talented networker with expertise in cold calling, strategic planning and task prioritization focused on maximizing efficiency and sales success.

Work History

2022-09 -
Current

Outdoor Sales Representative

Texas Equipment , Sharjah

- Expanded customer base through cold calling, networking, and relationship building.
- Conducted product demonstrations to educate customers on features, benefits, and competitive advantages.
- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Delivered outstanding customer service to ensure repeat business and referrals.
- Maintained accurate records of customer interactions, ensuring timely follow-up on leads and inquiries.
- Enhanced customer satisfaction by providing detailed product knowledge.
- Achieving sales targets for each month and reporting the sales to the manager
- Assisted in training new sales representatives, sharing best practices for success in the field.

2020-11 -
2022-08

Merchandizer

Al Mufid Trading LLC, Dubai

- Increased brand visibility by designing eye-catching window displays that highlighted new products and seasonal trends
- Maximized floor space utilization by rearranging fixtures according to changing business needs and customer traffic patterns
- Boosted sales by implementing effective merchandising strategies and visually appealing displays
- Reduced out-of-stock instances by conducting regular audits, adjusting inventory counts, and communicating discrepancies to management
- Verified products appeared at correct locations in proper quantities
- Removed damaged, out-of-code, not-in-set and discontinued items from displays

Education

2018-06 - Current	B COM <i>Tkm Pvt College, Kerala University - Kollam</i>
2016-06 - 2018-03	Higher Secondary (+2): Science <i>TKDM Govt HSS - Kollam</i>
2015-06 - 2016-03	SSLC (10) <i>KRHSS Kollam</i>

Additional Information

Driving license details

Category: LMV (Manual)
License no. 4626167

Visa

Status : Employment visa

Personal details

DOB : 15-09-2000
Nationality : Indian

Declaration

I hereby declare that all the above statements are true to my knowledge and I take full responsibility for the correctness of the information

Sharukhan haja