



Personal Info

Al Nadha, Sharjah, United Arab Emirates

+971 50 1975 896

bhaveshkapasi78@gmail.com

ID Number

UAE Residence Visa till 30.01.2026 (Spouse)

Nationality

Indian

Date of birth

19th July 1978

Skills

Teamwork

Retail Management

Communication Skills

Adaptability

Customer Service

Time management

Problem-solving

Work ethic

Sales Strategies

Languages

Gujarati

Hindi

English

Marathi

Bhavesh H Kapasi

Retail Merchandiser /Cashier



Summary

Experienced Retail Merchandiser with 20+ years in the industry. Skilled in product placement, display design, and sales.

Proven track record of increasing sales through creative promotional strategies, and experienced at developing effective strategies to increase store revenue.

Innovative Retail Merchandiser with expertise in space planning, inventory management, and customer service. Adept at identifying customer needs and developing effective strategies to increase store revenue.

highly organized Retail Merchandiser with strong communication skills. Skilled in inventory tracking, product placement, and customer service. Proven success driving sales through innovative promotions and displays.



Work Experience

Noor Alhayawiia Food Stuff group L.L.C

Was currently working

1. Sales Merchandiser in carrefour Al madina Mall And Century Mall
2. Displaying products in Shelves According to planogram
3. Price labeling according to the products
4. Display of products in promotional area
5. Arranging of products in warehouse
6. Checking expiry of products
7. Ordering of products which are short in stock



F – Mart, Express LLC, Dubai, U.A.E

July 2021 - January 2024

1. Cashier cum Merchandiser
2. Exceeded customer service expectations by going above and beyond to ensure customer satisfaction.
3. Successfully negotiated complex deals with customers to close sales and exceed revenue targets
4. Responsible for daily cash collection.
5. Execution of customer orders from various platforms, such as - online orders, Talabat, instashop, whatsapp Now Now Orders etc by time to time.
6. Timely delivery of Goods and Services to the customers.
7. Training staff and new joiners .
8. Organizing and displaying products in racks, shelves in all display areas.

Sales Representative/Manager, Royal Collection, Mumbai, India.

February 2004 - March 2021



1. Role of Manager -Sales, Purchase and all General Admin task of the shop.
2. Selling garments as per customer needs and expectations .
3. Explaining about the new products and services convincing to promote sales.
4. Implemented process improvements to streamline customer service tasks and improve efficiency.
5. Created and delivered presentations to potential customers to explain the value of our products and services.
6. Responsible for Maintaining stocks and placing orders.
7. Proper book of Records and services in time including issuing Invoices to customers.
8. Ensure customer satisfaction in all time.
9. Collection of Cash and depositing in Banks after tallying the daily sales.

Education

BBA -Bachelor of Business Administration, University of Mumbai

July 1995 - July 1998

Diploma in Export and Import Management , IITC

May 1997 - June 1998

Diploma in Computer Technology

February 1997 - November 1997

Hobbies

Cooking, Volunteering, Reading.

