



SYED MOHAMMED MUSTAFA

EXPERIENCE

Sales Representative, Hyderabad

From Sep 2022 to Dec 2024

Responsibilities:

- Engaged with customers in a consultative manner, understanding their requirements and recommending appropriate mobile devices and accessories.
- Consistently achieved and exceeded monthly sales targets, contributing to the store's overall success.
- Provided detailed product information and conducted demonstrations to showcase features and benefits.
- Built strong, lasting relationships with customers, resulting in repeat business and referrals.
- Collaborated with the team to ensure the store's appearance and inventory were well-maintained.
- Contributed to a 20% increase in monthly sales by upselling accessories and service plans.
- Handled customer inquiries, resolved issues, and provided post-sales support to ensure customer satisfaction.
- Participated in training programs to stay updated on the latest product knowledge and sales techniques.

About Me

Results-driven Executive with two years of experience working at Hyderabad Airport. Skilled in understanding customer needs and providing tailored solutions in a fast-paced, high-pressure environment. Proven ability to exceed performance targets while delivering exceptional customer service experiences. Strong communication skills and a keen interest in maintaining operational excellence, ensuring smooth passenger handling and adherence to airport protocols. Passionate about staying informed on the latest industry advancements to enhance service quality.



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Deira, Dubai, UAE.

EXPERTISE

- Strong sales and negotiation skills
- Excellent customer relationship management
- Product knowledge in mobile technology
- Effective communication and interpersonal skills

EDUCATION



Intermediate



SSC

PERSONAL PROFILE

Marital status: Single

Nationality : Indian

Languages known : Hindi , English

Visa Status : Visit Visa