

Chandradeep

Sales Representative



EDUCATION

Bachelor of Education

Tribhuvan University 2012 – 2015

Intermediate of Education 2010 – 2012

HSEB - 2010 – 2012

KEY SKILLS

- Strong communication
- Active listening
- Persuasion
- Self-motivation
- Problem-solving
- Collaboration
- Negotiation

LANGUAGE

- English
- Hindi
- Nepali

PROFILE

I am a dependable and seasoned sales professional in the wholesale dairy products industry, with over 3 years of hands-on experience in sales and material handling. I consistently achieve excellent sales results within specified timeframes, emphasizing strong communication and exemplary customer service both within my team and with clients.

PROFESSIONAL EXPERIENCE

Sales Representative

Janaki Dairy Udhyog

Dhanusha – Nepal

Jan 2021 – Jun 5th 2024

- ✓ Provided excellent customer service by delivering comprehensive product information.
- ✓ Assisted customers in locating desired products and addressing any questions or concerns.
- ✓ Maintained accurate inventory of merchandise in storage areas.
- ✓ Stocked shelves, received products, and assisted shoppers requiring help.
- ✓ Familiar with rotating items and ensuring freshness.
- ✓ Followed safety protocols, including the use of personal protective equipment (PPE).

PROFESSIONAL EXPERIENCE

Warehouse Sales Representative

Tanzifco – Maintenance Department

Doha Qatar

21 Jan 2015 – DEC 5th 2017

- ✓ Client Relationship Management: Building strong, lasting relationships with clients based on trust and understanding of their needs.
- ✓ Negotiation and Closing Deals: Proficient in negotiating terms and closing deals effectively, ensuring mutual benefit for both parties.
- ✓ Product Knowledge: Demonstrating deep knowledge of the products I represent, including their features, benefits, and competitive advantages.
- ✓ Market Analysis: Conducting thorough market research and analysis to identify opportunities for growth and market penetration.
- ✓ Strategic Planning: Developing and implementing sales strategies aligned with company objectives to maximize revenue and market share.
- ✓ Effective Communication: Clear and persuasive communication skills, both verbal and written, tailored to various stakeholders including clients, colleagues, and senior management.
- ✓ Adaptability and Problem-Solving: Ability to adapt quickly to changing market conditions and resolve challenges proactively.