PRAJITH RK

Salesman

⊙ Kannur, Payyannur ☎ +916235836136 @ prajith8281@gmail.com   DOB: 12/03/1996

Summary

Focused salesman with experience developing new strategies and increasing revenue. Adept at creating and maintaining product reports, quotations and business databases. Passionate about delivering sale targets and providing exceptional services. Competitive sales man works tirelessly to achieve positive results. Achieves goals in productivity, revenues and cost savings. Competitive sales man works tirelessly to achieve positive results. Achieves goals in productivity, revenues and cost savings.

Experience

Lulu Hypermarket   September-2018 to November -2023
Salesman   Muscat, Oman

Implemented sales action plan through data analysis and ongoing customer engagement.
Maintained and developed relationships with existing customers in person, through telephone calls and emails to encourage repeat business.
Advised clients on forthcoming product developments and discussed special promotions.
Negotiated with buyers and managers on price, costs, delivery and specifications, exceeding sales target and reducing overheads.

Aquaria the boutique resorts   JUNE 2014 — JANUARY 2018
Waiter   Ernakulam

Recommended food and beverage pairings to guests to match tastes and preferences.
Prepared receipts and processed payments accurately.
Welcomed guests with warmth and professionalism.
Checked available food and drinks before placing client orders.

Hotel Airlink Castle   May2013 — May 2014
Waiter Assistant   Ernakulam

Set up and cleared tables efficiently, minimizing disruption to guests.
Took customer food and drink orders with efficiency and accuracy

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Education

Don Bosco college   May 2013 — May 2014
Ernakulam   Diploma in Hotel Management
C+

Tagore Memorial HSS   August 2011 — March 2013
Vellora   Plus two
60%

Skills

• Microsoft Office

• Experience in administrating work in food retail environment

• Ability to supervised working of employees

• Ability to resolve all issues

Interests

Cricket

Movies

Editing

Languages

English

Arabic

Hindi

Malayalam