

Hady Mohamed

Sales & Marketing executive

(Date of availability /a month

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+971-529010799 - UAE, Abu Dhabi

Age: 32 years



Objective

I'm seeking for a new challenge than could improve my experience and enhance my efficiency and increase my income source

Summary

I'm experienced sales executive gain my expertise through working for reputable companies at Egypt and UAE that helped me to form my knowledge about the business world.also as I've been raised in a house of merchants.i had deep impact with the market and sales processes

Work Experience

ENPI GROUP – Sales and Marketing Executive

06-06-2021 – till now

- Contributing to the development of marketing strategies
- Answering client queries about product specifications and uses
- Maintaining client relations
- Tracking sales data to ensure the company meets sales quotas
- Conducting market research on rival products

Falcon pack industries - Sales executive

05/2019 - Present

UAE, Abu Dhabi

- Working on the spread of the company products.
- the request for holding the largest share in the market by using the horizontal and vertical expansion methods.
- always make sure to keep a strong relationship with the customers and give them a professional treatment.
- give high importance for my stock and the prices so I can be totally aware about the market.
- keep an eye at the competitors their new products and their items prices and inform our marketing department.

Lyon electronic - Sales team leader

11/2018 - 05/2019

UAE, Dubai

This was the most difficult job I've ever had because it's depended on the individuals persuasion skills.my work was monitoring the sales team and train them how to deal with potential customers.and walk on to close the deals.

Edits Egypt - sales executive

06/2013 - 10/2018

Egypt, Luxor

- worked for the first year as retail sales executive dealing with medium and small supermarkets.
- after I got promoted to a wholesale sales executive that made me deal with the enormous targets.
- I did my best to double raise my target and till today I still have communications with the customers there.

Al Masriya exchange - teller
Egypt,Luxor

07/2014 - 08/2015

Working as teller in the main branch in my city.

- greet the customers and finish their transactions.
- preserve a knowledge about the currencies rate day by day.
- pay attention to the accounts and the money that come in and make sure it's not false.

Mövenpick jolieville Luxor resorts - receptionist

11/2012 - 06/2014

Egypt,Luxor

- introduce the hotel to the residents and make the reservations for them.
- coordinate the work between the staff to give the residents the best experience and solve any problem may occurred

Skills

- Initiative .dynamic .confident .multi lingual .reader .well informed
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Courses & Certifications

E marketing strategies - Google

Education

bachelor degree in Hebrew language
South valley University

09/2008 - 10/2012

Languages

- Arabic - Fluent
- English - Fluent
- French - Intermediate
- German - Intermediate