



# Mohamed Wazeer



 Kandy – Sri Lanka

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## Personal Summary

As an experienced individual in customer service, sales and merchandising with vast working experience in different leading organizations in UAE over 15 years, including in Super markets, Hotels and Dubai Duty Free, where I am striving to seek an opportunity that allows growing self-development while contributing my abilities to the success of an organization.

**Languages Known** – English, Hindi, Malayalam, Tamil, Sinhala

## Working Experience

### Sales Merchandiser

Sept 2020 - Aug 2021

#### SHAFI BROTHERS & COMPANY PVT LTD (AHMED FOOD & SPICES)

- Generate sales reports each week and submitting them to management
- Utilize all available resources to reach out to prospects and attempt to turn those prospects into customers
- Collaborate with the management team to improve marketing materials and expand the company's marketing presence in the Midwestern territory
- Attend industry trade shows to accumulate new leads and make productive contact with existing clients
- Update client information in the company contact database
- Stay on top of industry trends to identify potential opportunities for company growth

### Sales Merchandiser

Nov 2017 - March 2020

#### National Trading Development Establishment - (Dubai Duty Free)

- planning product ranges and preparing sales and stock plans in conjunction with buyers and liaising with buyers, analysts, stores, suppliers and distributors
- maintaining a comprehensive library of appropriate data
- working closely with visual-display staff and department heads to decide how goods should be displayed to maximize sales
- producing layout plans for stores, sometimes called 'statements'
- controlling stock levels based on forecasts for the season
- analyzing every aspect of bestsellers (for example, the bestselling price points, colors or styles) and ensuring that they reach their full potential
- monitoring slow sellers and taking action to reduce prices or set promotions as necessary

## Experience in

- Sales and Merchandising
- Supervising- Cashier
- Cashier

**Driving License – UAE- Light Vehicle**

## Key Competencies

- Fluent in English (verbal/written).
- Ability to work in computerized environment
- Proven ability to work as a team
- Ability to work with less supervision
- Interpersonal and Negotiation skills
- Strong ability to learn and adjust to new working environment.

## Visa Status

- Visit Visa

**Sea View Hotel - Dubai**

- Supervising of cashiers
- Coordination between Cashiers and Managers.
- Training of new employees.
- Dealing with customers in polite manner up to their satisfaction.
- Daily summary reporting to the accounts department.
- Daily cash closing & hand over to the next shift leader.
- Sound knowledge of cash management principles and procedures.

**Check-Out Cashier****June 2006 to July 2009****Spinneys- Dubai****Overall Duties and Responsibilities as a cashier**

- Interacting with customers in a pleasant manner.
- Delivering required information's & assisting customers in different sections.
- Helping customers in the counter for their shopping requirements.
- Cash/Credit card bill settlement.
- Daily cash closing & hand over to the supervisor
- Handling independently of all foreign currencies & local currencies.

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**Other Skills**

- Problem Solving - Technically
- Strong Sales and Marketing activities.
- Quick learner and people management skills
- Ability to work with different nationalities and ethnic groups
- Proficiency in Languages English. Hindi, Malayalam, Tamil, Sinhala,

Thank you very much in spending your precious time on my Profile of Resume. I do hereby certify that the above mentioned particulars are true and accurate.

Mohamed Wazeer

Yours Sincerely

**Computer Literacy**

- MS Office
- MS Excel
- Power Point
- Email & Internet

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**Personal Information**

- **Date of Birth:**  
17<sup>th</sup> Aug 1981
- **Nationality:**  
Sri Lankan

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**References**

Available upon request