

CURRICULUM VITAE



SAMAD NIYAS

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Objective

To work and grow with well organized and reputed concern in which team spirit and professionalism play a pivotal role in outputting excellence.

Work experience

- *Working as a salesman for Britannia industries limited India
From April 2012 to September 2013*
- *Working as a merchandiser with promoter for Moonway general trading LLC.
From November 2013 to November 2017 (UAE)*
- *Working as a merchandiser for LOOTHA PREMIUM FOODS LLC (FMCG)
From February 2018 to February 2020 (**handling Abudhabi All lulu hyper market and lulu express, All B class outlets**)*

Educational qualification

Higher secondary , Microsoft office word,excel

Job responsibilities;

- *Planning product ranges and preparing sales and stock plans in conjunction with buyers.*
- *Forecasting profits and sales, optimizing the sales volume and profitability of designed product areas.*
- *Gathering information on customers' reactions to products.*
- *Organizing the effective utilization of store space.*
- *Working closely with management and marketing team to increase sales.*
- *Recommending brand, price point and buying depth strategies.*
- *Involved in rearranging, remerchandising and replenishing new stock as it arrives.*
- *Analyzing sales figures and forecasting future sales volumes.*
- *Reporting on Mark down strategies, current performance and market trends.*
- *Build constructive customer relationship.*

Personal Details

Father name : Abdul Khader

Date of Birth : 18/2/1993

Sex : Male

Marital status : Married

Nationality : Indian.

Religion & Caste : Muslim

Passport number : U 6395393

UAE driving license number : 3723844

LANGUAGES KNOWN : ENGLISH, HINDI & MALAYALAM

DECLARATION

In view of the above, I request you to be kind enough to give me an opportunity to serve your esteemed organization in capacity for which act of kindness. I shall be very thankful and grateful to you.

Thanking you,
Yours faithfully

Samad Niyas