



# MOHOMED HISHAM

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## SUMMARY

An organized result oriented customer service professional with an excellent track record of significantly increase service quality , sales and customer base. outstanding communication , relationships building and influencing skills. Competent in building customer relationships which inspire confidence and loyalty.

## WORK EXPERIENCE

<b>Sales merchandiser - IFFCO group - UAE</b> <ul style="list-style-type: none"><li>• Creating display in a retail store and training staff on product knowledg.</li><li>• Forcasting sales and profits</li><li>• planing and developing merchandising strategies</li><li>• Develop sales plans</li></ul>	<b>July 2024 - Present</b>
<b>Shift manager - Starbucks coffee - UAE</b> <ul style="list-style-type: none"><li>• Inventory management</li><li>• creating Employe schedule</li><li>• sales and marketing plan for KPI</li></ul>	<b>Jan 2018 - Mar 2024</b>
<b>Senior Merchandiser - Al Meera consumer goods - QATAR</b> <ul style="list-style-type: none"><li>• Product development</li><li>• develop sales plan</li><li>• training Junior merchandiser</li></ul>	<b>Jan 2014 - Sep 2017</b>

## EDUCATION

<b>Bachelor of Business Administration and finance</b> LA- UK college - srilanka <ul style="list-style-type: none"><li>• Major in buisness strategy .</li><li>• key finance strategy</li></ul>	<b>JAN 2022</b>
<b>IATA - DIPLOMA</b> IATA COLLEGE - srilanka <ul style="list-style-type: none"><li>• Airfares, Airport services , ground handling, GDS</li></ul>	<b>AUG 2017</b>

## ADDITIONAL INFORMATION

- **Skills:** Empathy , problem solving, positive attitude , Take responsibility, Achive Targets
- **Languages:** English, Hindi , Arabic , Sinhala , Tamil , Malayalam.
- **Certifications:** FMCG sales strategy certification , ICBT CAMPUS English
- **Driving's license:** UAE DRIVING LICENSE