



INSHAD. A.J.

My Contact

✉ inshadaj@gmail.com

☎ +971523889962

📍 Dubai, United Arab Emirates

DIGITEL SKILL

- Microsoft office
- Microsoft excell
- Microsoft word
- Microsoft power point

LANGUAGE PROFICIENCY

- English
- Malayalam
- Arabic
- Tamil
- Hindi

Education Background

- T.T.V.H.S.S. SCHOOL KERALA,INDIA
Secondary School Leaving Certificate
Completed in 2008
- National Institute of Open Schooling
plus two
Completed in 2014
- Safety Tech Management Kerala, India
Diploma In Industrial Safety And
Construction Safety
Completed in 2013

OBJECTIVE

Dedicated and results-driven Sales Professional with [8 years] of experience and Proven track record of exceeding sales targets and building strong client relationships. Seeking an opportunity to contribute my skills and drive for success to a dynamic sales team.

Professional Experience

1. Company - Paipra Oil And Flour Mill Private Limited. Kerala, India. /Sales Man Cum Driver.

December 2020 to August 2023

- Ø Identify and prospect potential customers or clients
- Ø Discuss product features, benefits, and pricing with customers
- Ø Provide excellent customer service by addressing inquiries, concerns, and issues.
- Ø Plan and optimize driving routes to visit clients efficiently.. benefits to customers, leading to a higher rate of product adoption.
- Ø Responsible for maintaining daily sales report

2. Company - Food Basket Bakery Madinah.Saudi Arabia./Sales Man Cum Driver.

January 2018 to November 2020

- Ø Maintain and expand relationships with existing customers.
- Ø Discuss product features, benefits, and pricing with customers.
- Ø Ensure customer satisfaction and resolve complaints in a timely manner
- Ø Set and achieve sales targets and quotas
- Ø Prepare and maintain accurate sales records and reports

3. Company - Sanabul Hussa Bakery, Jeddah, Saudi Arabia./Sales Man Cum Driver.

May 2015 to 10 June 2017

- Ø Provide post-sales support and follow-up to ensure customer satisfaction.
- Ø Discuss product features, benefits, and pricing with customers.
- Ø Process sales orders.
- Ø Set and achieve sales targets and quotas.
- Ø Prepare and maintain accurate sales records and reports.
- Ø Maintain accurate and up-to-date records of sales activities, customer interactions, and sales-related expenses

4. Al Ameen Agency kerala,India/Sales Man

February 2013 to March 2015

- Ø Maintain and expand relationships with existing customers.
- Ø Discuss product features, benefits, and pricing with customers.
- Ø Ensure customer satisfaction and resolve complaints in a timely manner
- Ø Set and achieve sales targets and quotas
- Ø Prepare and maintain accurate sales records and reports

PASSPORT DETAILS

Passport number - U 0968301
Date of issue - 14/09/2020
Date of expiry - 13/09/2030
Visa status - Freelance visa

PERSONAL DETAILS.

date of birth - 02/04/1992
Sex - male.
Marital status. - married.
Nationality - Indian
Fathers name. - Jamal. A.k.

DRIVING LICENSE

United Arab Emirates - 4595417
India - 17/1071/2011
Saudi Arabia. -2393093444

DECLARATION

I hereby declare that the above- mentioned information is correct up to my knowledge and i bear the responsibility for the above- mentioned particulars.

INSHAD. A.J