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CAREER SNAPSHOT

- Sales & Marketing -driving sales by designing and implementing targeted marketing strategies, also responsible for maintaining customer relationships, tracking sales data, and creating performance reports etc
- Excellent Team Leader provides guidance and instruction to a working group about a project or portfolio of projects, smart in delegating work, overseeing progress towards goals, coaching team members, often serve as de-facto mentors for the team, directing team members towards profitability etc
- Strong English Language skills, Sales and marketing techniques, Time management, Budgeting, Policies of the company, Risk Management, Analytical Thinking
- Financial Services management, Accounting- payables & Receivables, Cash Management, Administrative works and Office Management, Compliance, Branch Operations and Sales and Supervising
- Administration and Management Knowledgeable of business and management principles involved in strategic planning, resource allocation, leadership technique, and coordination of people and resources
- Customer Service Consistently demonstrate responsiveness, strong customer focus and ability to build good customer relationships
- Outstanding knowledge in Computer Software and Hardware
- Managing treasury and remittance operations (money Exchange), fixing currency rates and market research, dealing with local and overseas banks for currency sell and buy, uploading and sending remittance files to banks
- Excellent Strategist Provide solutions that boost productivity and efficiency across the organization. Quickly identify problem-areas and implement effective solutions to meet goals. Highly adaptable, can work Independently and under pressure to achieve the organizational goals
- Strong Sense of Responsibility Solid professional standards; excellent track record of dependability, maintain focus on achieving results while implementing business solutions to meet a diversity of needs

Skill-set:

◆ Organizing and Planning ◆ Team Management ◆ Customer Services ◆Administrative works ◆ Branch Operations Cash Operations ◆Auditing and Compliance ◆ Accounts Payable ◆ Accounts Receivable ◆ Accounting ◆ Bank Reconciliation ◆ Treasury Dealings, Remittance Operations and Attention to Detail etc.

EMPLOYMENT HISTORY

SN	COMPANY NAME	KEY DELIVERABLES	PERIOD	INDUSTRY
1	NEDUMPARAMBIL CREDIT SYNDICATE (NCS Group), India	Worked as Executive in handling Sales, Administrative works, Officer- selling Insurance products to customers, Selling currencies to Customers, Officer- Remittance (sending & receiving money), dealing with international Swift txns, MIS reporting, AML Executive- monitoring all the money transfers & currency deals, Gold Loan - converting branch leads to Gold loan business, customer care etc	APR 2022 to Jan 2024	Banking
2	P & B TRADERS, India	Office Manager &	MAR 2020	Electrical
		Accountant	– APR '22	
3	UAE EXCHANGE	Worked as Senior Branch Manager,	NOV	

	CENTRE WLL,	Asst Manager to Remittance and	2010 -	Banking
	KUWAIT	Treasury operations, Instant Money	FEB 2020	
		products Executive, MIS Reporting on a		
		daily basis, Branch AML Executive, Br		
		Corporate Desk Executive, Br. Forex		
	-	Executive, Cashier etc.		
4	St. Mary's Group of	Accountant- Documenting all financial	JUL 2009	
	Institutions, India	txns using Tally ERP 9, Filing TDS	– NOV	Educational
		returns, maintaining reports for	2010	
		Accounts payables & receivables,		
		Executing purchase orders, doing		
		Bank Reconciliation, preparing		
		complete financial statement and		
		submitting to Chartered Accountants		
		for finalization, Effective		
		communication with the clients etc.		
5	Atmik Yatra – India	Office Manager, Accountant and	JAN 1999	
		Secretary – Generating Receipts and	– JUL	Charitable
		payments statements, Cash book and	2009	
		trial balance on a daily and monthly		
		basis, Managed travel bookings, board		
		meetings and Staff meeting,		
		maintained the records of all		
		employees & HR related tasks etc		

SCHOLASTIC & ACCREDITATION

- Master of Business Administration William Carey University

CERTIFICATION AND TRAINING

- □ Technical Certificate in Hardware

PERSONAL INFORMATION

Passport No & Expiry - B6425024, 28/11/2033

☐ Current VISA - VISIT-VISA valid till 29-03-24/ Sharjah

✓ Date of Birth✓ Gender & Marital Status– 24/05/1976✓ Male, Married

Permanent Address - Manamel Ebenezer, Podiyadi, Thiruvalla

Kerala State, INDIA

Declaration:- I do here by acknowledge that all the statements mentioned above are true to the best of my knowledge and belief. Hope you will provide me an easier positive response in this direction.

Prasad V. Alex, Mob- 0522501772