


MOHAMED IHSAN ABDUL RAZAK


EXPERIENCED SALES MERCHANDISER


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PROFILE

Dynamic and results-driven Sales Merchandiser with a proven track record in maximizing product visibility and driving sales growth. Adept at creating eye-catching displays, analysing market trends, and building strong relationships with clients and team members. Committed to contributing to the success of the company through innovative merchandising strategies and a customer-focused approach. Seeking to leverage my skills in a stimulating and challenging environment with opportunities for professional advancement.

CAREER SALES MERCHANDISER

SPINNEYS - DUBAI - Jebel Ali Village (2018 – Present)

- Prepare and complete orders for delivery or pickup according to schedule (load, pack, wrap, label, ship).
- Receive and process warehouse stock products (pick, unload, label, store).
- Perform inventory controls and maintain high quality standards for audit purposes.
- Ensure a clean and safe working environment.
- Report any discrepancies promptly.
- Communicate and cooperate effectively with supervisors and coworkers.

SALES MERCHANDISER

CARREFOUR - ABU DHABI - Marina Mall (2014 – 2017)

- Efficiently prepare and fulfil orders for delivery or pickup as scheduled (load, pack, wrap, label, ship).
- Receive, process, and store warehouse stock products (pick, unload, label, store).
- Conduct inventory controls and uphold high-quality standards for audit purposes.
- Maintain a clean and safe working environment.
- Promptly report any discrepancies.
- Collaborate and communicate effectively with supervisors and colleagues.

SALES ASSISTANT (2012 – 2014)

CENTREPOINT – DAMMAM - Kingdom of Saudi Arabia

- **Customer Service:** Provide exceptional customer service by greeting and assisting customers, responding to their inquiries, and ensuring a pleasant shopping experience.
- **Merchandising:** Assist in the setup and maintenance of displays, ensuring that products are presented attractively and replenished as needed.
- **Stock Management:** Receive, process, and organize stock deliveries; conduct regular stock checks and inventory management.
- **Store Maintenance:** Maintain cleanliness and organization of the store, including sales floors, fitting rooms, and storage areas.

SKILLS & ABILITIES

- **Confidence :** Confident and prepared to work hard, even under difficult conditions.
- **Reliability :** Able to work effectively as part of a team.
- **Communication:** The ability to convey information clearly and effectively, both verbally and in writing.
- **Teamwork:** The ability to work well with others towards a common goal.
- **Problem-Solving:** The ability to find solutions to challenges or obstacles.
- **Time Management:** The ability to manage time effectively and prioritize tasks.
- **Adaptability:** The ability to adjust to new conditions and environments.
- **Leadership:** The ability to guide, inspire, and motivate others.
- **Emotional Intelligence:** The ability to understand and manage your own emotions, and to understand and influence the emotions of others.
- **Conflict Resolution:** The ability to resolve disagreements in a constructive manner.
- **Work Ethic:** The ability to work diligently and efficiently with a strong sense of responsibility and commitment.
- **Attention to Detail:** The ability to notice and address small details that are important for the quality of work.

TRAINING SESSIONS

- Successfully completed the training session on fire and safety basic in HM AE ABD in 2014.

TECHNICAL & LANGUAGE SKILLS

- Proficient in English, Arabic, Hindi, Tamil, and Sinhala languages.
- Experienced in operating computer systems and various applications.
- Skilled in performing reconciliation tasks.
- Proficient in updating office details.
- Accurate data entry skills.
- Competent in managing bank issues and bank documents.

PERSONAL DETAILS :

- Date of Birth : 14/07/1987
- Gender : Male
- Marital Status : Married
- Passport No : N8735309
- Nationality : Sri Lanka

CAREER Continued..

SALES ASSISTANT (2006 – 2011)

NAVAVI DRESSPOINT – COLOMBO 04 – Sri Lanka

PROFESSIONAL QUALIFICATIONS

- Successfully studied MS- OFFICE packages at ITI and have good knowledge in using MS- OFFICE packages -s Colombo, Sri Lanka.
- Successfully completed Diploma in Spoken & Grammar in English at Arul Study Circle, Colombo – 13, Sri Lanka

EDUCATIONAL QUALIFICATIONS

School Attended: St. John's College Colombo – 10, Sri Lanka

- G.C.E O/L examination – 2003
- G.C.E A/L examination – 2005

REFEREES

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I hereby certify that the information provided is true and accurate to the best of my knowledge.

A.R.M.Ihsan (The Applicant)