

Muhammad Hamza

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Visa : Freelance



Objective

I am young, energetic, hardworking and competent sales person with good territory knowledge, relationships with the people and have built a good rapport of me. Getting along market and the customers and achieving Company's goal is my passion. This helps me in the growth and building of the company's business in the area

Career History:

ETISALAT MICRO NETWORK

Four Month Experience in Etisalat Micro Network.

GOURMET BEVERAGES | TERRITORY SALES EXECUTIVE-TSE AUG-2021 TO DEC-23

- Development of New accounts to fill the gap of dry areas.
- To ensure Proper merchandizing and displays of the Beverages items.
- To ensure the implementation of Company Price/Promos on trade.
- Daily meeting with Distributor, Order bookers & Salesmen for smooth sales.



PEPSICO BEVERAGES | PRE SELLING REPRESENTATIVE-PSR JAN-2021 TO JUL-2021

- Achieve Sales Targets (monthly, quarterly & yearly).
- Handle Market Complaints and satisfy the trade to build the business.
- Ensure SKU-Wise availability & visibility on the shelves & in chillers.
- Build New Customers on the routes.
- Maintain & Improve route-wise Market Share.



MEZAN BEVERAGES | SALES & MARKETING OFFICER-SMO JAN-2018 TO DEC-2020

- Responsible for Distributor's Secondary Sales.
- Develop the assigned routes.
- Build new customers.



Academics

BACHELORS | 2020 | AIOU – ISLAMABAD - PAKISTAN

- Bachelors in Arts - Graduation

INTERMEDIATE | 2015 | BISE – MULTAN - PAKISTAN

- Intermediate

MATRICULATION | 2012 | BISE – MULTAN - PAKISTAN

- Matriculation with Science Majors.

Personal Details

Name	:	Muhammad Hamza
Nationality	:	Pakistani
Passport No.	:	CQ6210721
Visa Status	:	Independent Visa
Marital Status	:	Single
Language	:	English, Urdu & Hindi

Reference

- Will be furnished on Demand.