

# HIMMAT SINGH

### CONTACT

Dubai, UAE

Mobile: 0547867182

himmat1singh1@gmail.com

Date of birth: 10/06/1997

Nationality: Indian

#### **EDUCATION**

April 2020

Master of Arts: The world history
MGS UNIVERSITY BIKANER,

Rajasthan India , India

March 2018 Bachelor of Arts: History, political science, Hindi literature

MGS UNIVERSITY BIKANER,

Rajasthan India, India

March 2014

Certificate of Higher Education: Accounting, accounting and finance, business accou

Govt senior secondry School Kasumbi nagaur raj, Rajasthan India, India

Coursework in [Subject]

March 2012

Certificate of Higher Education:

**Govt senior secondry School Kasumbi nagaur raj**, Rajasthan India, India

# LANGUAGES

English		В1
Intermediate	7	
Hindi		C1
Advanced		

#### PROFESSIONAL SUMMARY

Experienced professional focused on retail sales with customer-centric approach. Drive sales growth through personalised service and in-depth product knowledge. Excel in creating engaging shopping experiences and building customer loyalty.

Driven individual with knack for customer service and communication. Proven ability to handle transactions and assist customers efficiently. Ready to contribute to boosting sales and creating positive shopping experiences. Enthusiastic Sales Assistant with knack for customer engagement and driving sales. Known for creating memorable shopping experiences that lead to repeat business and customer loyalty. Proven talent in upselling, managing inventory, and maintaining visual merchandising standards, contributing to dynamic and profitable retail environment.

Motivated individual brings desire to gain work experience and learn from retail team. Eager to serve customers, keep shop tidy and sell goods.

Comfortable in fast-paced environments and willing to take on challenging work.

Driven professional with background in sales, customer service and operations management across diverse industries. Highly skilled at fostering relationships with customers to increase loyalty and retention while improving satisfaction levels. Seeking to leverage strong target achievement to progress within growing company.

#### SKILLS

- Successful up-selling
- · Technical product understanding
- · Sales target achievement
- · Price tagging
- Demonstrations expertise
- Initiative taking
- Cash handling
- Order fulfilment
- · Stock control
- Positive attitude
- · Complaint handling
- Customer retention
- · Sales reporting

- · Basic accounting
- Customer Service
- · Confident communicator
- Product knowledge
- Stock counting
- Upselling expertise
- Digital marketing
- Stock room management
- Online order processing
   Barcode scanning
- Windows system administration
- Data centre operations

## WORK HISTORY

April 2021 - March 2025

# Sales assistant, Westzone supermarket, Dubai, UAE

- Addressed customer needs promptly, resulting in positive feedback and loyalty.
- Learnt about new products quickly, providing comprehensive guidance to customers
- Handled high-pressure situations calmly, keeping store operation seamless during peak hours.
- Assisted customers with product selection for optimal satisfaction.
- Managed till operations smoothly, reducing waiting time for customers.
- Monitored trends in consumer behaviour with keen attention to detail.
   Trained new staff members, fostering a supportive working environment.
- Balanced multiple tasks simultaneously whilst maintaining high-quality customer care.
- Improved customer service by efficiently handling queries and complaints.
- Maintained knowledge of current sales promotions helping customers make informed buying decisions.
- Conducted daily inventory checks to manage stock levels accurately.