



PERSONAL SKILLS

- Excellent communication skills, fluent in 3 languages (English, Hindi, Pushto)
- Strong interpersonal skills
- Time management and organization
- Sale and execution skills
- Team leading
- Budget planing and BDA execution

WORK EXPERIENCE

Transmed (2016-2018)

Merchandising & Presales

Leading merchandising team in Lulu Alain

Leading merchandising team in B class Alain

Achieving allocated sales targets

Achieving allocated display and execution targets

Budge pplanung and execution for allocated accounts

Sales Assistant (Transmed 2018-2021)

Merchandising

- Merchandising experience in Carrefour, Lulu amd other key accounts (KM Trading, Almayya, Cooperatives)
- Implementation of display planograms
- Rental executions as per given targets
- LIFO FIFO and grv management
- Presentation
- Report writing

Van Sales man (2021-2023)

Conduct sales out in the field Evaluating customer needs

Selling company products or services

Developing effective sales startegy

Identify opportunities to improve sales perfomance

ACADEMIC PROFILE

AIOU Islamabad Pakistan

BA | 2014

Graduation in basic arts and economics

WORK REFERECES

Mr. Mehran Khan

Sales Manager

Contact #: 0568132494

Ikram ullah khan

SALES EXECUTIVE

CONTACT DETAILS

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Email Address: ullahikramkhan@gmail.com

Home Address: Altoba, Alain, United Arab Emirates

EXECUTIVE SUMMARY

I am experienced and skilled sales executive with strong interpersonal skills, highly creative and motivated to help businesses acquire and maintain clients long-term. I have 7 years working experience with Transmed (P&G).