## Imran Ullah Khan

Mobile # +971505230192 Email: <u>imneconomist@gmail.com</u> Address: Dubai, UAE Visit Visa from 4<sup>th</sup> Feb to 5<sup>th</sup> April 2024 Immediately available



## About me

I have overall seven years' experience in different organization in different capacities. I worked as an administrator at two different higher educational institute. My work was to perform administrative tasks in college to ensure that the educational institute runs smoothly. I have learned the skills of capable planner, conflict management and clerical functions. In addition, I have worked as a sales consultant for seven months for EFU Life insurance Ltd at Allied bank limited Peshawar, Pakistan. I was in charge of selling insurance policies and acting as intermediaries between Allied Bank limited customers and EFU life insurance limited. Most recently, I worked as a business development executive for real estate S2S marketing AH group of companies.

I would like to secure a position as a **Cashier** where I would be able to utilize my skill set in administration, clerical, data entry, communication and interpersonal skills and providing exceptional customer services.

Academic Qualifications	Master of Science in Economics2013 - 2016University of Peshawar, Pakistan.http://www.uop.edu.pk/					
	Bachelor of Arts Economics2011-2013Qurtuba University of Science and Information TechnologyImage: Constrain the second					
Diploma	Diploma in information technology (DIT)2013Khyber Pakhtunkhwa Board of Technical and Commerce educationPeshawar,Pakistan.https://www.kpbte.edu.pk/					
Work History Business Development Executive	<ul> <li>S2S Marketing Peshawar, Pakistan Jan 2023 - July 2023</li> <li>Responsibilities: I was responsible for</li> <li>Attracting new clients by innovating and overseeing the sales process for the business</li> <li>Communicating with clients to understand their needs and offer solutions to their problems</li> <li>Creating positive, long-lasting relationships with current and potential clients</li> <li>Maintaining client activities in CRM</li> <li>Ensuring excellent customer service through regular client follow up</li> </ul>					
Administrator	<ul> <li>NASA Islamic School and College Hangu Pakistan Sep 2020 - Dec 2022</li> <li>Responsibilities: I was responsible for</li> <li>Management of Examination activities</li> <li>Develop and run educational programs</li> <li>Supervision / preparation process of results</li> <li>Manage budgets, events and meetings</li> <li>Handle scheduling, record-keeping and reporting</li> </ul>					

Sales Consultants	EFU Life Insurance Limited Peshawar Pakistan Responsibilities: I was responsible,				Oct 2019 to July 2020			
	<ul> <li>Provided value and advice to help customers succeed financiallyand achieve deep lifetime relationships.</li> </ul>							
	<ul> <li>Helped customers identify services/products that best suited their needs</li> </ul>							
	<ul> <li>Answere informat</li> </ul>	d customer ion	inquiries	regarding	coverage	levels	and	
	• Established and maintained key relationships with the customers of Allied bank limited to offer insurance policies to achieve target							
Administrator	Wisdom Institute of Science and Technology Hangu Pakistan from							
	From Aug 2016 to Sep 2019 Responsibilities: Lwas responsible							
	<ul> <li>Responsibilities: I was responsible</li> <li>Handle student queries regarding the school and its various programs and activities</li> </ul>							
	<ul> <li>Manage student enrolment requests</li> </ul>							
	<ul> <li>Communicate student issues/requests to relevant faculty</li> </ul>							
	<ul> <li>To ensure that children and young people play ameaningful and active role in learning</li> </ul>							
Key Skills	Skill gained through experience at work							
	<ul> <li>Good communication and interpersonal skills</li> </ul>							
	Excellent presentation skills							
	<ul> <li>Ability to work as leader cum individually or in a team</li> <li>Business communication skills</li> </ul>							
	<ul> <li>Business communication skills</li> <li>Time management and organizational skills</li> </ul>							
	<ul> <li>Time management and organizational skills</li> <li>Analytical skills</li> </ul>							
	<ul> <li>High organization skills and efficiency</li> </ul>							
Languages	English	Full Professio	onal Profici	ency				
	Urdu	Native / Bilin	0					
	Pashto	Native / Bilin	-	•				
	Hindi Punjabi	Speaking Wo Elementary I	0					
	Fulljabi	Liementary	FIONCIENCY					
Computer Skills	Computer and software support programs e.g. MS Office package such MS							
	Word, MS Excel, MS PowerPoint and SPSS & Eviews							
Personal Information	FATHER'S NAME Muhammad Zia ullah khan Gender Male							
	Unmarried							
	Nationality <b>Pakistani</b>							
	Date of birth 19/10/1990							
	Passport # FF4142872							
	Passport expiry date 04/12/2032							
Declaration:	I hereby declare that all information provided by me in this resume is factual and correct to the best of my knowledge and belief.							