



Email id:  
Connect2ishaq785@gmail.com

Contact no:  
0091-7989991727

Personal data:

Nationality :-Indian

Marital Status: Married.

Shaik ishaq ahmed

To utilize my knowledge and analytical skills in the areas of Business Development, Sales, Process & Operations in a reputed organization and enabling them to enhance Business Revenue, and exploring the different facts of industry for self-growth while being Resourceful, Innovative and Flexible.

#### PROFESSIONAL EXPERIENCE

➤ OVER ALL 4 + YEARS EXPERIENCE...

➤ As a inventory controller & sales man .



NEW WESTZONE SUPER MARKET & DEPARTMENT STORE. (UAE).

#### Duties and Responsibilities :--

- ✓ Coordinate with logistics professionals to arrange inventory as needed
- ✓ Execute reports and analyze data regarding inventory and deliver data to management.
- ✓ Create new inventory numbering systems and integrated software to track stocks and inventory levels.
- ✓ Maintain stock and sales report daily and monthly.
- ✓ Planning product ranges and preparing sales and stock planning with managers in conjunction with buyers.
- ✓ Maintain expiry track sheet monthly
- ✓ Arranging all brands in shelf according to FIFO and maintains the planogram.
- ✓ Determines call schedule by reviewing priorities with supervisor discussing special instructions, product promotions, new products, and price changes.
- ✓ Maintain daily record of all transactions and generate reports for store manager.  
Write orders supply requests to replenish merchandise.
- ✓ Maintains inventory by restocking shelves with product from inventory observing inventory levels prompting store
- ✓ Management to reorder products.
- ✓ Completes call report by observing display and pricing of commodities when levels appear low arranging for return and credit for damaged products.
- ✓ Contacting clients by phone to negotiate terms of an agreement and conclude sales.
- ✓ Directed and supervised employees engaged in sales, inventory-taking and reconciling cash receipts.
- ✓ Helps field sales representatives with special promotions by setting-up displays as sale ends; checking daily on special promotions; observing
- ✓ customer reaction to special promotions; forwarding observations to management removing promotions at end of special period.
- ✓ Analyze marketing information and translated it into strategic plans for customer growth.
- ✓ Responsible for all stocks transfers in own branches.
- ✓ Focus slow moving and non-moving items & inform to line managers

PROFESSIONAL EXPERIENCE: -

INVENTORY CONTROLLER IN RELIANCE FRESH (HYD)



- Assessment of how frequently your location requires full inventory counts and establishment of a suitable schedule.
- Making necessary adjustments on number of shifts, staff members, and generation of data reports.
- The ability and technology to work with any type of ups numbers that will be given to our IT department for data evaluation
- The constant understanding that a proper solution to inventory control relies on a group effort between all involved in the inventory management staff and supermarket staff.

EDUCATION & QUALIFICATION:-

- S.S.C FROM GOOD FAITH HIGH SCHOOL
- INTERMEDIATE FROM AGARWAL JUNIOR COLLEGE

TECHNICAL QUALIFICATION S:-

- Basic computers.
- M.s office. Excel, word.
- Operating pos system

HOBBIES:-

- Listening songs
- Watching movies
- Chatting with friends

PERSONAL PROFILE:

Name: SHAIK ISHAQ AHMED

Date of Birth: 22/02/1997

Nationality: INDIAN

Visa Status: visit visa

Languages: English, Hindi & Urdu

References: Available on request.

I hereby attest that the above-mentioned information is true and correct according to the best of my knowledge and skills.

SHAIK ISHAQ AHMED