



JAHIR HOSSAIN SEKH

Sales & Merchandiser



+971 506881378



Al Qouz, Dubai



Jsk38790@gmail.com

Education

BURDWAN,KOLKATA,
INDIA,

HSE HIGHER
SECONDERY

2017-2019

Personal Details

Date Of Birth - 22-05-2002

Marital Status - SINGLE

Nationality - Indian

UAE License

License no.: 4712357

Issue: 03-06-2024

Expiry: 03-06-2026

Place of issue: Dubai

Languages

English

Malayalam

Hindi

Tamil

BENGALI-

NATIVE

Passport Details

Passport : U3877804

Date of Issue: 10-11-2020

Date of Expiry : 09-11-2030

About me

Sales Executive with 5+ years of experience in Sales, sales assistant and merchandiser, Proven track record of success in increasing sales, building customer relationships, and managing inventory. Expertise in all aspects of the sales process, from prospecting.

Professional Experience

sales and merchandiser

MAR- 2021 - Present

**AL MADINA GROUP CARRYFOOD SUPER MARKET
MERCHANDISER**

**MAR-2023 AL MADINA GROUP WARE HOUSE SALES EXECUTIVE
VAN SALE**

**EVERFINE SUPER MARKET 1YEARS SALES PERSON IN
BANGALORE**

RESPONSIBILITIES

- * Plan & develop merchandising strategies that balance customers expectation & companys objectives.
- * Analyse sales figures,customers reactions & market trends to anticipate product needs & plain products ranges/stocks.
- * Collobarate with buyers ,suppliers ,distributors & analysts to negotiate prices , quantities & time scales.
- * Produce layout plans for stores & maintain store shelves & inventory .
- * Forecast profits /sales & plan budgets .

SKILLS

- Excellent Communication and organizational skills.
- Strong customer service and team working skills.
- Strong interpersonal & problem solving abilities.
- Highly responsible & reliable.
- to wAbility ork well under pressure in a fast -paced environment.
- Ability to focus attention on guest needs,remaining calm and courteous at all TIMES.

DECLARATION

- I do here by declare that all the information mentioned
- above is true to the best of my knowledge and belief.