

Curriculum Vitae

KARAN SIMKHADA

Mobile : +971 544215813

Email : simkhadakaran11@gmail.com

Dubai, United Arab Emirates



Achivement: Driving license under proccess.

Career Objective.

To obtain an Accounting/Administration position where I will be able to contribute my skill, knowledge and experience to a well-organized company that will give me an opportunity to develop my career.

Work Experience (5 Years of experience in Customer service ,Sales & Merchandising)

✓ NESTO HYPERMARKET L.L.C – DUBAI, UAE

Position – SALES INCHARGE

Duration: 6 YEARS

- ➔ Serves customers by selling products and meeting customer needs.
- ➔ Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- ➔ Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- ➔ Focuses sales efforts by studying existing and potential volume of dealers.
- ➔ Submits orders by referring to price lists and product literature.
- ➔ Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- ➔ Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- ➔ Recommends changes in products, service, and policy by evaluating results and competitive developments.
- ➔ Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- ➔ Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.
- ➔ Provides historical records by maintaining records on area and customer sales.
- ➔ Contributes to team effort by accomplishing related results as needed.

Education.

- ✓ PLUS 2 (Narayani Model Higher Secondary School)

Computer Skill

- MS Office (Proficient in all MS Office applications)
- Well-versed with Internet & E-mail
- SAP

Languages.

English
Nepali
Hindi

Personal Details:

Date of Birth : 21 May 1996
Nationality : Nepal
Sex : Male
Marital Status : Single
Visa status : Employment visa (transferable)
(Visit visa)

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Declaration:

“I solemnly declare that particulars of information and facts in the resume are complete and correct and I take full responsibility for the accuracy of the information.”

KARAN SIMKHADA