



MAHMOUD ABOELKHEIR

Sales and Cashier

EDUCATION

Tanta University, Bachelor of Art

September 2016 – June 2020

Graduated with 2.9 GPA at Media department

WORK EXPERIENCE

El Bosty Real Estate – Sales, Tanta

April 2022 – August 2023

- Cultivated an extensive network of real estate agents, mortgage lenders, and other industry contacts to secure more sales opportunities
- Developed relationships with local real estate agents and brokers to increase referrals and expand market reach
- Analyzed economic and market trends to provide clients with up-to-date advice on their real estate investments
- Successfully negotiated favorable terms for clients in more than real estate transactions
- Maintained a customer database that provided real-time insights and enabled targeted marketing, resulting in an increase in sales

Townteam - Sales and Cashier, Mansoura

June 2020 – March 2022

- Trained and mentored sales representatives on effective sales techniques, resulting in an increase in sales closures
- Utilized sales techniques and strategies to build customer relationships and close sales, resulting in an increase in sales.
- Answered customer questions about products and services, helped locate merchandise, and promoted key items..
- Promote add on sales and maintain an awareness of all promotions and advertisements.
- Used social media to promote company products and services, resulting in an increase in sales.

OBJECTIVE

Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Results driven individual with a niche for increasing revenue streams and developing long lasting and effective client relationships. Bringing forth the ability to develop and implement winning business plans that lead to increased sales. Enthusiastic and reliable Sales Associate, dedicated to providing excellent customer service with a smile. Organized, detail oriented, and experienced in properly handling customer inquiries and transactions

PERSONAL INFORMATION

Gender: Male

Date of birth: 12 -08-1998

Nationality: Egyptian

Military Status: Completed

Marital status: Single

Religion: Muslim

Current Adress: Elnahda 1- Dubai - UAE

CONTACT

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LANGUAGES

Arabic: Mother Language

English: Very Good

Hijab Store - Sales, Elmahalla Elkubra

April 2019 – November 2020

- Assisted customers in navigating the company's website and online services, resulting in an increase in online sales
- Grew the company's revenue by through effective marketing and sales strategies
- Developed and maintained strong client relationships, resulting in an increase in product sales and revenue for the company

SKILLS

