Mubasheer Mc

Sales Executive

Contact

Address

Thalassey, India 670105

Phone

9072933288

E-mall

mubashirmc33@gmail.com

Skills

Database Management

Product and service sales

Systems and software programs

Order management

Product promotions

Vendor management

Languages

Malayalam,hindi,english

Software

Reckon, trade easy

Accomplished Sales Executive with 3+ years of experience in consistently promoting company brand. Passionate expert and valuable business consultant with talents in analysis, consumer knowledge and industry dynamics. Coordinating with customers, retail partners and distribution partners to accomplish sales goals while maintaining strong professional relationships.

Self-motivated outside sales professional experienced in both technical and non-technical, fast-paced team environments. Relationship building and closing expert.

Hardworking and passionate job seeker with strong organizational skills eager to secure entry-level sales executive position. Ready to help team achieve company goals.

Experienced sales executive with over 3+ years of experience in sales. Excellent reputation for resolving problems and improving customer satisfaction.

Work History

2020-01 -Current

Sales Executive

Shop N Save, Anjarakandy

- Remained current on industry trends to better understand customer needs, product effectiveness and sales tactics.
- Managed entire sales cycle across customer accounts, proposing and closing sales to achieve total revenue growth, profit and customer satisfaction plans.
- Evaluated costs against expected market price points and set structures to achieve profit targets.
- Developed sales strategy based on research of consumer buying trends and market conditions.

Education

2016-07 -

12th Class: Himanities

2018-03

Govt. Higher Secondary School, vadakkumbad -

Vadakkumbad

2019-07 -2021-01 B.Com, Not Completed : Commerce

Excel College - Thalassey