

Midlaj T

| Thiruthil (H) Vengad (po) malappuram Kerala,India
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Objective

Dynamic and results-driven sales professional with extensive experience in retail environments, specializing in customer service and sales optimization. Adept at building strong relationships with customers, leveraging product knowledge to enhance their shopping experience and drive sales growth. Proven ability to manage inventory effectively and execute promotional strategies that boost overall performance. Currently seeking a position as a Salesman or Merchandiser to further leverage my skills and contribute to a dynamic team

Personal information

- Nationality: Indian
- Religion: Islam
- Passport: Passport No:U9059163 Expiry Date : 28/01/2031
- Gender: Male
- Place: Abudhabi,UAE
- Date of birth: July 21 ,2000
- Marital status: Single

Education

Government of Kerala
SSLC

2016

Government of Kerala
HIGHER SECONDARY

2018

Experience

LULU INTERNATIONAL LLC
Sales associate

2023-

- * Provided exceptional customer service and assisted with product selections to enhance the shopping experience.
- * Demonstrated in-depth product knowledge to effectively increase sales.
- * Processed transactions accurately at the cash register, ensuring efficient checkout.
- * Maintained cleanliness and organization of the sales floor to support visual merchandising.
- * Assisted in inventory management and stock replenishment to minimize shortages.
- * Collaborated with the team on sales strategies and promotional campaigns to achieve sales targets.

Cotton fabric textiles

2019 - 2020

Sales associate & billing

- * Assisted customers with personalized product recommendations to enhance their purchase decisions.
- * Managed billing processes, ensuring accurate pricing and application of discounts.
- * Developed strong product knowledge to communicate features and benefits effectively.
- * Maintained an organized and appealing sales area to promote visual merchandising.
- * Handled customer inquiries and resolved complaints to ensure high customer satisfaction.
- * Collaborated on inventory management to ensure consistent product availability and reduce stock discrepancies.

Yara hypermarket

2020 - 2023

Sales associate

- * Engaged with customers to provide personalized assistance and improve their shopping experience.
- * Managed product displays to optimize visual merchandising and drive customer interest.
- * Processed customer transactions securely, handling cash and electronic payments.
- * Conducted inventory checks to maintain optimal stock levels and product availability.
- * Supported promotional events and marketing campaigns to enhance overall sales performance.
- * Trained and mentored new staff on sales techniques and customer service excellence.

Skills

* Customer Service Excellence * Sales Techniques * Product Knowledge * Inventory Management * Visual Merchandising * Communication Skills * Team Collaboration * Problem-Solving * Time Management * Point of Sale Systems

Language

- English
- Hindi
- Arabic