

# RESUME



**MOHAMED ABDUL RAHMAN.J**

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## OBJECTIVE

- Sales representative over four months in Dubai & Friendly Sales Supervisor with over 1 ½ years of experience managing sales team and achieving solid results. Skilled in providing direction, motivation and guidance to sales teams. Knowledgeable in all legal compliance procedures.

## EXPERIENCE

**6 MONTH EXPERIENCE IN KORIAM TECHNOLOGY IN DUBAI(JUNE 2023-NOV2023)**

### **WORK TYPE : SALES REPRESENTATIVE**

- Well super work in my company
- I was best in my team and fully cleared my target
- Well talkative person in my company
- Customer relationship management

**ONE YEAR EXPERIENCE IN ABVR MOTORS PRVT LMT. ( 2021 – 2022)**

### **WORK TYPE : SALES CUM SALES SUPERVISOR**

- Organized and coordinated sales team schedules, helping staff meet

**company and client expectations.**

- **Analyzed sales data to define weekly quotas for multiple departments, assessing potential areas of growth.**
- **Coached team members to reach and exceed weekly and monthly sales goals.**
- **Finishing target is my first prevasation**

## **ACADAMIC QUALIFICATION**

| <b>Degree/Course</b>                             | <b>Institute Name</b>                                    | <b>University</b> | <b>Percentage</b> | <b>YEAR PASSED</b> |
|--|--|-------------------|-------------------|--------------------|
| <b>DIPLOMA IN<br/>AUTOMOBILE<br/>ENGINEERING</b> | Kamarajar<br>Polytechnic College<br>Keerapalayam         | DOTe              | <b>82%</b>        | <b>2022</b>        |
| <b>10TH</b>                                      | Al Ameen Matric<br>Higher secondary<br>School Kumbakonam | State Board       | <b>72%</b>        | <b>2019</b>        |

## **PROJECT**

**Title:** Fabrication Of Vehical Smoke Analyser

**Abstract:** This project is developed for the users to store the smoke and other status of vehicles in the black box.It mainly consists of a smoke sensor and microcontroller unit. The smoke sensor is connected with the silencer of the vehicle. It senses the amount of smoke and sends signal to the microcontroller

**Roles & Responsibilities:**I am the head fo my Team

## **SKILLS**

- MS Office
- Basic computer knowledge

- Basic computer software knowledge
- Data analysis
- Sales

## HOBBIES

- Automobile manufacturing
- Cad designing
- Athletic

## CAREER SAMMARY

- Self disciplined, Self confident & Hard working.
- A friendly character to everyone which will help them to tell everything of a work problem
- Invoicing documentary is part of my work

## LANGUAGE KNOWN

- TAMIL ( NATIVE )
- ENGLISH ( EXPERT )
- HINDHI ( EXPERT )
- MALAYALAM ( BASIC)
- URUDHU ( NORMAL )

## PERSONAL DETAILS

|                |                     |
|----------------|---------------------|
| Father Name    | jahir Hussain       |
| Mother Name    | Fathi munisha begam |
| Date Of Birth  | 15.06.2001          |
| Sex            | MALE                |
| Marital Status | Single              |
| Nationality    | Indian              |
| Passport No    | U43 58683           |
| VISA STATUS.   | VISITING VISA       |
| Blood group.   | B(-)                |

## DECLARATION

I hereby declare that all the information contained in this resume is in accordance with facts or truths to my knowledge. I take full responsibility for the correctness of the said information

**MOHAMED ABDUL RAHMAN**