MOHAMMED ANEES

Abu Hail, Dubai, UAE | +971545598919 | md.anees001@gmail.com

Websites, Portfolios, Profiles

• https://www.linkedin.com/in/mohammed-anees-30694b1

Professional Summary

Regional business manager with successful 13 years of experience in Sales and marketing in Pharmaceutical industry, Open to work in any sales and marketing Industry/segment.

Skills

- Leadership
- Market analysis
- Brand development
- Marketing strategy
- Team building
- Multitasking
- Organizational skills
- Sales strategy
- Business development
- CRM
- Customer service
- Forecasting
- Negotiation

Work History

- Managing Operations and Efficiency
- Team Collaboration
- Excellent Communication
- Decision-Making Staff Development

- Teamwork and Collaboration
- Positive Attitude
- MS Office
- Computer Skills
- Medical representative
- Sales and marketing executive
- Territory sales manager
- Sales manager
- Inside sales manager
- Sales and marketing manager
- Operations Management
- Sales management
- Territory Management
- Staff Management
- Problem Resolution
- Team Leadership
- Performance Tracking and Evaluation

WORK HISLORY	
REGIONAL BUSINESS MANAGER	Dec 2021 - Current
ZOFRA PHARMACEUTICALS	
AREA BUSINESS MANAGER	May 2019 - Nov 2021
INDIABULLS PHARMACEUTICALS LTD	Way 2019 - NOV 2021
MEDICAL REPRESENTATIVE	
CANIXA LIFE SCIENCES	May 2015 - Apr 2019
SALES EXECUTIVE	
The Mobile Store	Jul 2011 - Apr 2015
	Jui 2011 - Api 2013

Education

B.Sc. (Bachelor of Science) Osmania University	06/2010
DCA - Diploma in computer application DCA, Nirmal (Done in summer holidays)	
Higher secondary Bi.p.c	06/2007
Languages	
English	Hindi
Bilingual or Proficient (C2)	Bilingual or Proficient (C2)
Urdu	Telugu
Advanced (C1)	Bilingual or Proficient (C2)
Marathi	Arabic

Intermediate (B1)