



MOHSIN KHAN

SALES REPRESENTATIVE

PROFILE

Seeking a career in financial services where I can utilize my knowledge, personal skills and experience to gain comprehensive understanding over the financial market and in turn work towards the growth of the organization by taking responsibility and contributing significantly.

WORK EXPERIENCE

- **Pioneer Frights and Cargo Service, Abu Dhabi** DEC 2023 - MAR 2024
Customer service Representative
 - Respond to customer inquiries and concerns, and resolve any issues related to the shipment of cargo
 - Receive or send shipments and update all tracking records to its entirety

- **MUTHOOT FINCORP** NOV 2020 - JUN 2023
Sales Representative
 - Demonstrate about Gold Product: what is, what are the characteristics and benefit (Jewellery, bullion/LCTs).
 - Customer Service (Respond to Comments and Questions)
 - Help to take customer inquiries for gold products and services
 - Customer Support Assistance after Sales, Return & Exchange
 - Keep accurate records of discussions or correspondence with customers.
 - Assess the quality and value of gold provided as collateral.
 - Handle loan applications and help clients with paperwork.
 - Achieve and exceed sales metrics (targets, kpi's). Monitor brand consistency across marketing channels and materials.

- **Pai international (Sales Promoter)** FEB 2017 - JAN 2018
 - Accessories – One of the way to upselling and making more sales.
 - Special deals or discounts on accessories are a great way to draw in customers.
 - Describe the features and benefits of your products
 - Effort to help raise numbers of sales by inspiring purchases
 - Help with in-store promotions or with special offers

● PERSONAL DETAILS

Marital Status: Unmarried

DOB: 02-05-1993

Nationality: Indian

Passport Number: Y6152069

Visa Status: Visit Visa

Declaration:

I hereby declare that all the information provided above is true and valid to my best knowledge and belief.

DATE:

MOHSIN KHAN

CONTACT

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✉ mohsinumarkhan123@gmail.com

📍 Dubai

EDUCATION

2013- 2018
BANGALORE UNIVERSITY

- Bachelor of Commerce
- GOVERNMENT FIRST GRADE COLLEGE CPT BANGALORE

SKILLS

- Problem-Solving
- Customer Relationship
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- English
- Hindi
- Kannada
- Urdu